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DISCUSSION PAPER





Institutt for samfunnsøkonomi
Department of Economics

SAM 18/2020

ISSN: 0804-6824 September 2020

This series consists of papers with limited circulation, intended to stimulate discussion.

Does Wealth Reduce Support for Redistribution? Evidence from an Ethiopian Housing Lottery*

Asbjørn G. Andersen¹, Simon Franklin², Tigabu Getahun³, Andreas Kotsadam¹, Vincent Somville^{4,5}, and Espen Villanger⁵

¹Ragnar Frisch Centre for Economic Research ²Queen Mary University London ³EDRI ⁴NHH Norwegian School of Economics ⁵Chr. Michelsen Institute

September 16, 2020

Abstract

We provide causal evidence of how an increase in wealth affects support for redistribution and beliefs about the causes of poverty. Exploiting the variation in wealth created by an Ethiopian housing lottery, we show that general attitudes toward redistribution and inequality acceptance are relatively insensitive to economic circumstances although winners are less favorable of taxing homeowners. Further, we find evidence of endogenous beliefs: relative to losers, the wealthier winners are more likely to attribute poverty to character traits and less likely to emphasize the role of luck. We interpret this as evidence of a self-serving bias.

^{*}This research has been funded by strategic funds from the Frisch Centre and by NHH småforsk. Somville acknowledges support from the Research Council of Norway (250415 and 262675). We would like to thank Ingvild Almås, Alexander W. Cappelen, Erik Sørensen and Bertil Tungodden for sharing their questionnaires. Alexander W. Cappelen, Sonja Kovacevic, Bjørn-Atle Reme, Bertil Tungodden and Vanessa Valero provided valuable comments on an earlier version of the paper. A preanalysis plan is registered at the AEA RCT registry (AEARCTR-0003579) and all deviations from the plan are noted in the text. The preanalysis plan can be found here.

I Introduction

The relationship between wealth and support for redistribution is a classic topic in the social sciences (Marx, 1859; Lipset, 1960; Downs, 1957). The correlation between the two is generally negative (Alesina and Giuliano, 2011) but causal evidence remains scarce. This is not due to a lack of interest, which is evident from its prominence in theoretical models (Romer, 1975; Meltzer and Richard, 1981), but rather to the difficulty of finding plausibly exogenous variation in wealth.

From a classical economic viewpoint, individual support for redistribution reflects economic self-interest. According to this "pocketbook" perspective, better-off people should oppose redistribution, because they are more likely to have to pay for it. But there is also ample evidence of fairness considerations affecting support for redistribution: a sense that a just society should correct for unfair outcomes (Cappelen et al., 2007; Fong 2001). Such considerations may come into conflict with economic self-interest.

The literature also highlights that fairness views and support for redistribution depend on beliefs about the sources of inequalities. People generally consider economic differences to be fairer and, hence, more acceptable if they are the result of effort rather than luck or personal connections (Alesina and Giuliano, 2011; Alesina and Glaeser, 2004; Alesina and Angeletos, 2005; Alesina et al., 2018; Fong, 2001; Almås et al., forthcoming). Such beliefs may, however, themselves be endogenous to material resources, e.g. due to motivated reasoning (Bénabou and Tirole, 2016). For instance, in order to maintain a positive self-image, people tend to attribute their successes in life to own efforts and abilities and makeup excuses for their failures. Beliefs may thus be subject to a self-serving bias. As a result, the relationship between beliefs about the causes of poverty and support for redistribution may run in the opposite direction to the one usually hypothesized: self-interested individuals may

¹The self-serving bias hypothesis originated in psychology (see e.g. Zuckerman (1979) and Mezulis et al. (2004) for reviews).

update their beliefs about the causes of poverty in order to justify their lack of support for redistribution, while still maintaining a commitment to fairness.

We provide evidence of the causal effects of material conditions on support for redistribution and on beliefs about the causes of poverty by studying winners and losers of an Ethiopian housing lottery. The lottery randomly allocates the right to purchase an apartment at a highly subsidized price and the winners experience a substantial increase in wealth. Two years after the lottery, the average net wealth of winners is 20 times larger than that of losers and we find a positive effect on perceived economic position as well as on economic mobility.

We find that winning the lottery decreases support for redistribution through taxes that would affect winners directly, in particular a real estate tax. This is consistent with the pocketbook-perspective. However, we find no effects on general attitudes towards redistribution or on inequality acceptance, indicating that such attitudes may be rooted in deeper and more stable values. Finally, we show that winning the lottery has important effects on beliefs about the causes of poverty. Paradoxically, lottery winners are more likely to attribute poverty to character flaws and less likely to emphasize the role of luck, even though the difference in economic resources between the two groups is entirely due to chance.

We further investigate people's own willingness to redistribute resources: in a modified dictator game, we give winners and loser the opportunity to share 50 ETB between themselves and a charitable organization supporting the poor. Winners donate slightly more, but given that they do not exhibit more pro-social attitudes, this may simply reflect that giving is a normal good.

Taken together, our findings show that although beliefs may be endogenous, altered beliefs do not necessarily affect general attitudes. On the contrary, people may change their beliefs in order to reconcile their lower support for redistribution, through taxes that would affect them directly, with their unchanged underlying preference for a more equal society.

Our results are robust to various prespecified tests and sensitivity analyses. To further assess the robustness of our findings, we replicate parts of the analysis using survey data from an earlier round of the lottery (Franklin, 2019), which included similar questions. Winners from this lottery are also less likely to believe that luck is important for success, and again we find no effects on general attitudes towards redistribution or on inequality acceptance.

We contribute to a large literature on the endogeneity of policy preferences² and more specifically to the literature on the effects of wealth and income on support for redistribution. Several studies have exploited job or wage trajectories to target this question. Longitudinal studies indicate that income gains increases conservative voting even after controlling for stable unobserved individual factors(Lind, 2010), and that the loss of a job increases support for redistribution (Owens and Pedulla, 2013) and welfare spending (Margalit, 2013). At a higher level of aggregation, Brunner et al. (2011) find that good local employment conditions reduce support for redistribution.

A challenge with using income shocks related to job losses is that – even in settings where it is arguably random who lose their jobs – income and wealth are not the only things changing. To our knowledge, only two previous studies have investigated the effects of lottery-induced wealth on political attitudes. Powdthavee and Oswald (2014) use self-reported data from the British Household Panel Survey to compare lottery winners before and after they win. They find that winners of larger amounts are less likely to vote for parties that favor redistribution. Doherty et al. (2006) exploit the variation in prizes among lottery winners in the US, and show that winners of larger amounts are more hostile to estate taxes. They find no effects on support for redistribution, views on inequality, nor on the desire to

²Recent studies have shown that preferences for redistribution may depend on culture (Alesina and Glaeser, 2004), institutions (Alesina and Fuchs-Schündeln, 2007), experiences with or prospects for mobility (Alesina and La Ferrara, 2005; Alesina et al., 2018), inequality acceptance (Almås et al., 2010; Alesina and Giuliano, 2011; Cappelen et al., 2010, 2013; Fong (2001); Möllerström et al. (2015)), perceptions about inequality and relative position in society (Kuziemko et al., 2015; Karadja et al., 2017), beliefs about behavioral responses and economic effects (Ballard-Rosa et al., 2017; Cappelen et al., 2018), and actual experienced inequality, e.g. generated in lab experiments (Bechtel et al., 2018; Cassar and Klein, 2019).

expand the social safety net; however, the absence of such effects is unclear, because the small sample size (342 winners) does not permit the authors to reject either large or null effects.

Another important limitation of the two studies is that they compare winners from different lotteries and lack information about how much people played. It is, therefore, unclear if the winners of different amounts are drawn from the same distribution. By contrast, we are able to compare randomly drawn winners and losers from the same lottery. The fact that around half of the city's population enrolled in the program also implies that participants are probably more representative of the general population than is the case for most prize-lotteries. Furthermore, our investigation includes a wider set of outcomes, allowing us to investigate different aspects of the income-attitudes nexus.

There is also a related literature on the importance of asset ownership, and in particular home ownership, for political attitudes (see Ansell (2019), for an overview). Among conservative politicians there has been a hope that increased house ownership would induce more conservative voting. Indeed, such considerations appear to have underlied the promotion of the "ownership society" by the Thatcher-administration in the UK and the W. Bush-administration in the US (Ansell, 2019). Alpino (2018) further show that politicians (in this case Berlusconi) use housing tax reductions strategically to increase conservative voting in elections. Using longitudinal data from the USA and the UK, as well as cross sectional data from 29 countries, Ansell (2014) shows that house ownership and higher housing prices reduces demand for redistribution. Using a housing lottery in India, Kumar (2019) shows that winning the right to buy a subsidized house increases political participation.³

Our results also contribute to the economic literature on belief formation by showing

³Another strand of the literature has studied the effects of cash transfers on incumbency support and trust in government (Blattman et al., 2018; Evans et al., 2019; Frey, 2019; De La O, 2013), often finding that voters reward incumbents for policies they gain from. Again, our study focuses on a broader set of preferences and beliefs.

how a shock to material conditions can change people's views on the causes of poverty. This is consistent with the findings of Di Tella et al. (2007), and with recent evidence from the laboratory (Deffains et al., 2016; Durante et al., 2014; Molina et al., 2019), showing that "random" idiosyncratic events can deeply affect individual beliefs. Economists have shown that motivated beliefs serve both psychological and functional needs (Bénabou and Tirole, 2016; Bénabou, 2015). In our case, winners may adjust beliefs in order to avoid identity conflicts or preserve internal consistency, and selective recall may make them underplay the role of luck.

Finally, we contribute to the economics of philanthropy by using a dictator game to assess the role of wealth for charitable giving. The experimental literature is so far limited to sampling richer and poorer people and observe if they behave differently (Andreoni et al., 2017; Blanco and Dalton, 2019; Smeets et al., 2015) or to introducing limited variation in an experimental setting (Bartling et al., 2018; Chowdhury and Jeon, 2014). We observe people who randomly became much richer, and we can therefore make a plausible causal claim about the effect of wealth on charitable giving. We offer respondents the opportunity to donate any share of their compensation for participating (50 ETB) to a charity. Almost 80 percent of the respondents choose to donate money, and although winners are not more likely to donate, they donate slightly more than losers on average (ETB 1.4 out of ETB 50). In a standard dictator game, a higher donation amount is often interpreted in terms of altruism (Fehr and Schmidt, 2006; Andreoni and Miller, 2002). In the literature on philanthropy, however, it is common to separate between pure and impure altruism (see Monnet and Panizza (2017) for a recent overview). People may derive a private utility from giving in the form of joy, pride, social status, or a warm-glow reward (Ribar and Wilhelm, 2002; Andreoni, 1989). As such, it is unclear whether the increase in giving reflects altruism or simply that philanthropy is a normal good. Since we find no other increases in pro-social preferences for the winners, and since the difference in giving is very small relative to the difference in wealth, we lean towards the latter interpretation.

This article is structured as follows. We describe the lottery in the next section, the data in Section III, the main results in Section IV, and some additional analyses in Section V. We conclude in Section VI.

II The lottery

An estimated 70–90 percent of the households in Addis Ababa live in informal housing or slums, often characterized by a very high density and a lack of basic amenities such as running water and electric lighting.⁴ As a means of improving housing conditions for the city's residents—while at the same time stimulating the domestic construction sector and upgrading slum areas of the inner city—the Ethiopian government launched the Integrated Housing and Development Programme (IHDP) in 2005. Under this program, multistorey condominiums have been constructed, mostly on cheap plots of land at the outskirts of the city, and sold at highly subsidized prices.⁵

Given the excess demand for housing at the subsidized prices, the condominium apartments are allocated through a lottery among eligible registrants. The lottery is computer-based and held in a location open to the public (UN-HABITAT, 2010).⁶ Lottery winners are required to pay at least 20 percent of the apartment price up front, and are offered access to finance for the remaining 80 percent through the Commercial Bank of Ethiopia (CBE). Due to this payment scheme, the program has been labeled the 20/80-program.⁷ As we show in

⁴For a thorough description of housing conditions in Addis Ababa see e.g. UN-HABITAT (2010) and Franklin (2019).

⁵In the capital, the Addis Ababa Housing and Development Project Office (AAHDPO) is responsible for organizing and financing the construction of the apartments. The construction is financed through the issuing of bonds from the Commercial Bank of Ethiopia (CBE). In principle, the IHDP was launched as a nationwide program; however, outside of Addis Ababa, the program has been suspended for long periods; see UN-HABITAT (2010). We therefore focus exclusively on the Addis Ababa program, which is also the largest in scale by far.

⁶Formally, the Addis Ababa Housing Development and Administration Agency (AAHDAA) is responsible for allocating the apartments, and the lottery draw is carried out by the Information Network Security Agency (INSA).

⁷In 2013, two new schemes were introduced; the so-called 10/90-program (with a down payment of 10

Section B, the wealth gain associated with winning the lottery is substantial.

Despite a stated focus on facilitating access to quality housing for low- and middle-income groups, there is no means testing with respect to income.⁸ Eligibility is based on three requirements: (i) having resided in Addis Ababa for at least the previous six months; (ii) not having any other house or lease land registered in one's own (or spouse's) name; and (iii) having opened a savings account at the CBE and deposited the required monthly savings for a specified period.⁹

During registration, applicants must select the desired apartment type (studio, one, two, or three bedrooms). As supply and demand vary across unit type, separate lotteries are held for each type. Within each lottery, quotas exist for women, civil servants, and people with disabilities. First, 30 percent of the winners are drawn from the pool of female applicants. Second, 20 percent of the winners are drawn from the pool of government employees. Third, there is a five-percent quota for people with physical disabilities. Finally, the remaining 45 percent are allocated among all applicants (i.e. regardless of gender, etc.). All quotas were decided upon after registration but before the lottery draw. Only one person per household is allowed to sign up for the program.

The IHDP is a large-scale and comprehensive program. During the initial registration in 2005, more than 300,000 households in Addis Ababa signed up for the program, corresponding to roughly half of the city's population,¹⁰ and at the time of writing 192,000 apartments have been allocated through 13 rounds of the lottery (see Appendix Tables A.1 and A.2).¹¹

percent) targeted at lower-income groups, and the 40/60-program (with a 40 percent down payment) intended for middle- and upper-middle class households as well as members of the Ethiopian diaspora.

⁸By contrast, applicants for the 10/90-program have to prove that they are low-income earners.

⁹The required monthly savings vary by apartment type, and the savings threshold applying to a particular lottery will depend on the supply and demand of the specific apartment type at the time of the lottery. For instance, in the 2018 lottery, the savings threshold was only three months for three-bedroom apartments, while it was 60 months for the other unit types.

¹⁰The applicant shares were highest in the four central subcities, which are characterized by densely populated slum areas; Addis Ketema (68 percent), Arada (76 percent), Kirkos (93 percent), and Lideta (87 percent).

¹¹There was a new registration round for the 20/80-program in 2013, when the two new program types

In this paper, we focus on the 11th round of the lottery, which took place in 2016. The reason for this is that the 12th round of the lottery, conducted in 2018, was unusually small because only 2,607 apartments were allocated.¹² The 13th round of the lottery took place in March 2019 after data collection for the project was completed.

At the time of the 11th round of the lottery, 142,000 apartments had been allocated over the previous 10 years. This lottery allocated the purchase rights for 12,027 apartments (disregarding three-bedroom units). Only individuals who had registered in 2005 were included in the draw. In addition, applicants were required to have saved continuously for at least 29 months (with no breaks longer than six months). Upon winning the lottery, prospective homeowners were required to make the 20 percent down payment before they could sign the contract and receive the keys to their apartment. Around 95 percent of the winners initially drawn were able to do this. They are free to rent out their apartment, but are not allowed to sell it within the first five years. As noted, a small share (4 percent) of the winners in our sample in fact managed to sell the apartment, despite these rules. A majority of the apartments are either rented out (31 percent) or still empty (32 percent), while only 30 percent actually have moved into their apartment two years after the lottery.

III Data

We sampled applicants who registered in the first round (in 2005) for a studio, a one-, or a two-bedroom apartment, and who were eligible for the 11th lottery in 2016. We did not sample applicants for three-bedroom apartments, because almost everyone in this group had received an apartment at the time of sampling. As noted, there were special quotas for

were also introduced. In this round, existing registrants were also allowed to renew their subscription and change to a smaller unit type. It is estimated that 700,000 new registrants signed up for one of the three schemes during the second round.

¹²Furthermore, 1,200 of the apartments were three-bedroom units, and given the relatively low demand for this unit type, virtually all remaining applicants for this unit type won. This implies that only 1,400 units were allocated through an actual lottery.

¹³The most commonly reported reason for leaving the apartment empty is lack of basic infrastructure

women, government employees and people with physical disabilities, so we needed to obtain information on these variables.

There are two different administrative lists pertaining to the lottery, one for winners and one for losers. The list for the winners is publicly available and the winners are removed from the losers list after each lottery. The Ethiopian Development Research Institute (EDRI) therefore obtained two types of lists from the AAHDAA: one for winners and one for losers. Starting with the winners, we randomly sampled 2,200 individuals on this list who had unique telephone numbers and who had not won a three-bedroom apartment. For this "winners' sample", we have information about apartment type, gender, and public sector employment at the time of the registration. We also have information about the location of the apartments won. We did not have information about physical disability status at registration, so we had to ask them about this separately.

EDRI also obtained the list of individuals who registered in 2005, and qualified for the 11th lottery, but who did not win it (and did not win the 12th lottery either). This list includes information about the type of apartment the individuals applied for and about physical disability status. We obtained employment status and gender during the survey. We also ranked all individuals on this list randomly and then selected a random sample of 2,200 losers (stratified by gender within each apartment type). This is our "losers' sample". We then aggregate the winners' and losers' samples and randomize the order again. We create a new ID variable and keep only the people's ID, names, and phone numbers before sending the list to the data collection team. In this way, the individual status (winner or loser) is blinded for the enumerators and we avoid issues with confounding factors due to different timing and different enumerators. EDRI interviewed the sampled individuals by phone using the survey questionnaire developed by the research team. The survey took around 20 minutes to answer and the respondents were given ETB 50 in compensation.

¹⁴We first deducted the individual's gender from their first name and later confirmed it during the interview.

EDRI was told to stop after around 3,000 completed interviews. The survey respondents were paid with mobile money directly after the interview was conducted.

A) Attrition and non-response

EDRI was given a list of 4,400 individuals in total; however 1,082 of the telephone numbers were invalid.¹⁵ There was no difference between winners and losers in the probability of having an invalid number. In total, EDRI called 3,318 people and completed interviews with 3,049 individuals (1,485 winners and 1,564 losers).¹⁶ The response rate is therefore 92 percent. As seen in Table 1, the share of people declining to be interviewed (unwilling) is significantly larger among the winners. There is no difference between winners and losers in the share of people who moved abroad, were never available to answer the survey, had passed away, or for which the person answering said it was a wrong number.

The total response rate is statistically significantly different between winners and losers after controlling for gender and apartment type (the only strata variables available for both winners and losers not answering the survey). In Appendix Section C, we present the results from a prespecified bounds analysis, and we show that our main results are robust to reasonable assumptions about the potential values of the missing observations.

Table 1: Attrition and non-response.

	(1)	(2)	(3)	(4)	(5)	(6)
	Interviewed	Unwilling	Abroad	Unavailable	Passed away	Wrong number
Treatment coefficient	-0.036***	0.027***	0.001	0.003	0.004	0.001
	(0.010)	(0.006)	(0.004)	(0.003)	(0.004)	(0.005)
Mean dep. var.	0.937	0.014	0.014	0.004	0.008	0.023
No. of observations	3318	3318	3318	3318	3318	3318
R-squared	0.01	0.01	0.01	0.00	0.00	0.00
Strata (gender/bedroom)	Yes	Yes	Yes	Yes	Yes	Yes

We report in this Table the estimated differences between winners and losers as specified in Equation (1). Robust standard errors are in parentheses. Estimates that are statistically significantly different from zero are indicated by *p < 0.1, **p < 0.05, and **p < 0.01.

¹⁵This is unsurprising because the lottery participants registered in 2005, i.e. 13 years prior to the data collection. However, outdated phone numbers on the participant lists do not imply that some winners miss out. Shortly after the lottery draws, which are subject to intense media coverage, the list of winners is published (both in print and online), so that winners can themselves contact the authorities to claim their apartment.

¹⁶Additionally, 15 people were not contacted after the quota of 3,000 individuals was reached.

B) Survey measures

The phone survey started by introducing the enumerator and saying that they work for EDRI (the full survey is added in Section J in the Appendix). Our main outcome variables are related to preferences for redistribution, beliefs about the causes of poverty, and inequality acceptance. We did not include questions about party affiliation or incumbent support, which is common in this literature, as it was deemed to sensitive in present day Ethiopia.

We measure the respondents' preferences for redistribution with three main outcome variables that are thought to operate at different levels. At the more general level, we ask whether they agree that the government should intervene to reduce economic inequality. This question comes from Almås et al. (2020a). We then ask more specifically if the redistribution should be based on real estate taxation. Answers are given according to a four-point scale (from *Strongly disagree* to *Strongly agree*), and the variables are recoded into dummy variables by choosing the cutoff value that divides the losers sample into two groups of as equal size as possible. For the first question, this cutoff is between *Agree* and *Strongly agree*, with 73 percent (of the losers)¹⁷ falling into the latter category; for the housing tax question, the cutoff is between *Disagree* and *Agree*, with 60 percent agreeing to some extent. Finally, to capture preferences toward privately funded redistribution, we give the respondents the opportunity to share ETB 50 between themselves and an NGO (which we randomly assign to be either one supporting poor people or one supporting the elderly and disabled people). We later refer to these variables as "Redistribution (general)", "Redistribution (real estate)" and "Redistribution (private)".

Our other two main outcomes are beliefs about the causes of poverty and inequality acceptance. We measure the causes of poverty variable with the question "Why, in your opinion, are there people in this country who live in need? Here are two opinions: Which comes closest to your view? 1. People are poor because of laziness and lack of will power.

 $^{^{17}}$ In the following, the percentages always refer to shares of the losers, unless otherwise stated.

2. People are poor because of an unfair society." We create a dummy variable, "Individual/Society", which equals one if people answer 1 (49 percent) and zero if they answer 2. This variable comes from the World Values Survey (http://www.worldvaluessurvey.org).

We create a measure of inequality acceptance based on the question: "Which opinion about inequality comes closest to your view? 1. Large differences in people's incomes are acceptable to properly reward differences in talents and efforts. 2. For a society to be fair, differences in people's standard of living should be small." We create a dummy variable, "Meritocratic/Egalitarian", which equals one if people answer 1 (31 percent) and zero if they answer 2. The items used in this variable are from the European Social Survey (www.europeansocialsurvey.org).

Based on people's reported assets values (including real estate) and liabilities, we calculate their housing-related wealth and net wealth.¹⁸ People were also asked whether they are richer than they were five years ago (71 percent of the losers answered yes), whether they expect to be richer in five years from now (94 percent answered yes), and whether they perceive themselves as richer, equally rich, or poorer than other Ethiopians (where we have grouped together richer and equally rich (63 percent of the losers) in accordance with the procedure used for "Redistribution (general)" and "Redistribution (real estate)". Furthermore, we construct an asset index based on whether the households own a radio, TV, refrigerator, car, computer, tablet, satellite dish, smartphone, or an electric mitad (a common cooking appliance).

Finally, we include measures used in Almas et al. (2020b), where the respondent is asked to what extent each of the following factors cause people to become poor (to a small or to a

¹⁸It should be noted that values for these variables are missing for around 40 and 60 percent of the respondents, respectively, due to missing or inconsistent information on one or more of the variables. As specified in the preanalysis plan, we calculate bounds on the lottery effects on wealth. Table A.7 in the appendix shows that the difference in wealth between winners and losers of the lottery remains large and significantly different from zero, even if we make very extreme assumptions about the values of the missing observations.

large degree): competence, luck, poor character, effort, discrimination, lack of opportunities, poor family, poorly-educated parents, and lack of ambition.

C) Descriptive statistics and balance test

Table 2 presents descriptive statistics for all individuals and for the winners and losers separately. We see that 49 percent of the final sample are winners.

Regarding the strata variables, 42 percent of the respondents are female, while the shares registered for a studio, a one-, and a two-bedroom apartment are 20, 54, and 26 percent, respectively. As we used these strata variables when sampling winners and losers to maximize similarity, we would expect them to be balanced across the winners and losers groups. The fact that the share of females is slightly higher in the winners group (45 vs. 40 percent) is due to the imputation of gender based on first names for the losers' sample in the sampling.¹⁹ The shares of civil servants and people with physical disabilities are however higher among the winners (30 and 6 percent, respectively) than among the losers (14 and 0 percent, respectively). We expect differences with respect to these variables as there are quotas for these groups. As the information was not available for both winners and losers beforehand, we could not stratify on these variables. We describe these issues in detail in Appendix Section A), where we also show that the coding choices have little consequence for the main results.

The mean age of respondents is around 43 years (which implies that they were on average 29–30 when they signed up in 2005), and the most common religions are Orthodox Christianity (76 percent), Protestantism (12 percent) and Islam (11 percent).²⁰ The most common ethnic groups are Amhara (37 percent), Gurage (17 percent), Oromo (16 percent), and Tigray (8 percent), whereas the most common birth regions are Addis Ababa (45 percent),

¹⁹In the table, the gender variable is updated based on the interview. If we instead use the gender variable based on the names (as we did for the sampling) we find that the shares are similar for both groups (44–45 percent).

²⁰For all categorical variables, we pool small groups accounting for less than five percent of the population.

Amhara (18 percent), Oromia (15 percent), SNNP (14 percent), and Tigray (6 percent).

Table 2: Descriptive statistics.

	То	tal	Wir	nner	Lo	ser
	Mean	SD	Mean	SD	Mean	SD
Winner	0.49	(0.5)	1.00	(0.0)	0.00	(0.0)
Strata		` ,		` ,		` ′
Female	0.42	(0.5)	0.45	(0.5)	0.40	(0.5)
Government employee	0.22	(0.4)	0.30	(0.5)	0.14	(0.3)
Disabled	0.03	(0.2)	0.06	(0.2)	0.00	(0.1)
Studio	0.20	(0.4)	0.20	(0.4)	0.19	(0.4)
One-bedroom	0.54	(0.5)	0.53	(0.5)	0.55	(0.5)
Two-bedroom	0.26	(0.4)	0.26	(0.4)	0.26	(0.4)
Other control variables		` /		` ′		` ′
Age	42.81	(9.6)	43.38	(9.7)	42.26	(9.5)
Oromo	0.16	(0.4)	0.16	(0.4)	0.17	(0.4)
Amhara	0.37	(0.5)	0.38	(0.5)	0.37	(0.5)
Tigray	0.08	(0.3)	0.09	(0.3)	0.07	(0.3)
Gurage	0.17	(0.4)	0.15	(0.4)	0.18	(0.4)
Orthodox	0.76	(0.4)	0.77	(0.4)	0.74	(0.4)
Muslim	0.11	(0.3)	0.09	(0.3)	0.13	(0.3)
Protestant	0.12	(0.3)	0.12	(0.3)	0.11	(0.3)
Born in Tigray	0.06	(0.2)	0.08	(0.3)	0.05	(0.2)
Born in Amhara	0.18	(0.4)	0.19	(0.4)	0.16	(0.4)
Born in Oromia	0.15	(0.4)	0.16	(0.4)	0.14	(0.3)
Born in SNNP	0.14	(0.3)	0.14	(0.3)	0.14	(0.4)
Born in Addis	0.45	(0.5)	0.42	(0.5)	0.49	(0.5)
Earnings at reg.	5.13	(3.2)	5.22	(3.2)	5.05	(3.2)
Earnings 2015	7.05	(3.0)	7.14	(3.0)	6.97	(3.0)
Partner earnings at reg.	0.92	(2.5)	0.92	(2.5)	0.93	(2.5)
Partner earnings 2015	1.52	(3.2)	1.55	(3.2)	1.48	(3.2)
Partnered at registration	0.32	(0.5)	0.31	(0.5)	0.32	(0.5)
N	3049		1485		1564	

Notes: An F-test of whether all "Other control variables" jointly predict winning after the strata variables are controlled for returned a value of 0.45~(p=0.50).

To check that winning is indeed random, we test for balance in the control variables across the winners and losers groups. We do this by regressing the "winner" variable on the control variables described above while controlling for the strata fixed effects S_i (gender, government employee, disabled, and apartment type). Based on the F-test (see note below Table 2) we reject the hypothesis that these variables jointly predict winning. In the Appendix, Table A.4, we also present t-tests for each variable, as well as the results from the multivariate estimation. While the F-test shows that there is balance in general there are differences between the winners and losers on some variables. We also present results where we control for all variables as well as from a doubly robust LASSO procedure, as we explain in the next

section.

IV Empirical strategy and results

To test the effects of winning the lottery on individual i's outcomes, we calculate intentionto-treat estimates by regressing the outcome of interest Y_i on T_i , a dummy variable equal to one if the individual has won the lottery, while controlling for the set of strata covariates S_i (gender, government employee, disabled, and apartment type):

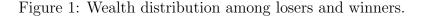
$$Y_i = \beta T_i + \theta S_i + \varepsilon_i \tag{1}$$

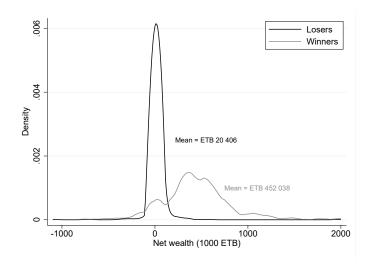
This is our main specification as explained in the preanalysis plan. Nonetheless, we also show results where we include the full set of control variables, and we check whether using the post-double LASSO selection approach of Belloni et al. (2014) increases precision. To the extent that one is worried about imbalance, the LASSO selection approach is also helpful since it precisely selects those variables that are correlated with both treatment and the outcomes. As the randomization is at the individual level, we use robust standard errors without any clustering.

A) Effects of winning on wealth

As noted, we interpret the effects of winning the lottery in terms of a wealth effect. To substantiate this interpretation, we start by estimating the effect of winning the lottery on wealth.

Figure 1 shows kernel (epanechnikov) density estimates of the (net) wealth distribution of the losers and winners, respectively, at the time of the survey (i.e. two years after the lottery). Net wealth is calculated as the sum of housing wealth, other real estate or land, and savings in cash and in the bank minus debt. The winners are clearly wealthier than the losers. Their average net wealth is ETB 452,038 (USD 15,120), which is more than 20 times





larger than the wealth of losers (ETB 20,406 or USD 682). The difference corresponds to around 15 years of average earnings in our data.

Table 3 confirms that winning indeed increases both real-estate wealth (defined as the respondent's expected selling price of any housing units owned) and net wealth. Winners also perceive themselves to be richer than five years ago (the estimated effect is 6.5 percentage points relative to a mean of 71 percent among the losers)²¹ and expect to become even richer over the next five years (1.4 percentage points). Finally, a larger share of winners perceive themselves to be as rich as or richer than Ethiopians in general (10 percentage points). This analysis suggests that winning the lottery has a substantial impact on self-assessed wealth and perceived economic position. We find no effects on household assets, which may take longer to materialize. It may also be the case that winners have not invested in household assets because they spend a large share of their income on mortgage payments, and their disposable income may, therefore, not increase much (or even decrease in the short run). We show in Appendix Section I that disposable income decreases. While rent incomes increase, this is not sufficient to offset the increase in mortgage payments.

²¹This and the following figures in parentheses refer to the lottery effect estimates, and the means refer to the mean among the losers.

The main weakness of our wealth measures is missing values for a substantial part of the sample. This is because many respondents were unable to provide an estimate of the market value for their real estate, and because some refused to report their wealth during the interview. In Appendix Table A.7, we calculate bounds on the lottery effects and we conclude that the estimated wealth effects remain large and statistically significantly different from zero even if we make very extreme assumptions about the values of the missing observations.

Table 3: Wealth outcomes.

	(1)	(2)	(3)	(4)	(5)	(6)
	Housing wealth	Net wealth	Richer than 5y ago	Richer in 5y	Asset index	Perceived position
Winner	12.4***	4.11***	0.065***	0.014*	0.046	0.10***
	(0.17)	(0.37)	(0.016)	(0.0084)	(0.034)	(0.017)
Mean (losers)	0.13	7.42	0.71	0.94	0.00	0.63
N	2298	1533	3049	3049	3049	3049

The table reports the estimate of the effect of winning the lottery. Robust standard errors are in parentheses. We control for the stratification variables in all estimations. P-value are $\leq 0.01^{***}$, $\leq 0.05^{***}$, and $\leq 0.1^{*}$.

B) Main results

Having shown that winning seems to be random conditional on the strata variables, and that there is a substantial effect of winning on wealth, we now present the effects of winning on main outcomes in Table 4.

First, we see that there does not appear to be any effect on attitudes toward redistribution in general. This seems to support the hypothesis that support for redistribution is to some extent stable and depend on deeper values. Turning to a specific type of redistribution that is salient to winners of the housing lottery, i.e. whether there should be a tax on people owning houses, we find a statistically significant negative effect on support for this type of policy. This suggests that material conditions indeed play a role, and that support for redistribution is partly driven by self-interest.

As regards our measure of privately funded redistribution, we see that winners donate slightly more to charity than losers on average. While a straightforward interpretation of this finding could be that wealth increases altruism, it might simply reflect that philanthropy is a normal or a luxury good. Figure 2 shows the distribution of the amounts given by winners and losers out of their ETB 50 endowment. The figure and the impact estimate in Table 4 together show that, even though there is statistically significant difference on average between winners and losers, that difference is very small, especially when compared to the magnitude of the wealth difference.

We find no effect on the variable measuring whether poverty is due to an unfair society rather than poor people's behavior (Individual/Society), nor on the inequality acceptance measure (Meritocratic/Egalitarian).

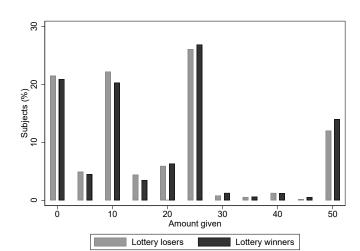


Figure 2: Charitable giving among winners and losers.

Table 4: Results on the main outcomes.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Individual/Society	Meritocratic/Egalitarian
Winner	-0.0026	-0.038**	1.35**	-0.0024	-0.0098
	(0.017)	(0.019)	(0.58)	(0.019)	(0.017)
Mean (losers)	0.73	0.60	17.91	0.49	0.31
N	3049	3049	3049	3049	3049

The table reports the estimate of the effect of winning the lottery. Robust standard errors are in parentheses. We control for the stratification variables in all estimations. P-value are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

The results are robust to a series of changes in the specifications. In Appendix Section E, we show that the results are similar when using additional controls and when using an "optimal" set of controls, selected by means of a LASSO procedure. In Appendix Section C, we present the results from a pre-specified bounds analysis accounting for the differences in response rates between the losers and the winners. In Appendix Section H we show heterogeneity in the lottery effects with respect to baseline characteristics and in Appendix Section G we explain why we cannot exploit heterogeneity across winners with respect to self-reported wealth. There is little heterogeneity to report and we note that winners with different self-reported wealth also differ in other ways, in particular regarding self-reported earnings, making them difficult to compare. Appendix Section D shows that there are no important differences to the results if we deviate from the pre-analysis plan and make other coding choices for the strata variables. Adjusting the p-values for multiple testing using the false discovery rate method developed by Benjamini and Hochberg (1995), the effect on redistribution via a housing tax and the effects on charitable giving are statistically significant at the 10 percent level.²²

When investigating the more detailed questions about the causes of poverty in Table 5, winners appear to be less likely to attribute poverty to "bad luck" and more likely to attribute it to "poor character". This might suggest that people find ways of justifying what they have obtained, even if this—as in this case—in fact is a result of a lucky draw.²³

²²We test five primary outcomes in the present paper. In addition we test two outcomes related to well-being in a companion paper. With seven primary outcomes and a five percent significance level, our result with the lowest p-value should have a p-value lower than 0.007 (0.05/7). Our lowest p-value in the companion paper on well-being is lower than this. Our second lowest p-value should be lower than 0.014. The second most highly significant estimate is the effect on donations, for which the p-value is variable is 0.021. It does not pass. Our third lowest p-value is 0.038 (redistribution via a housing tax). It does not pass either, as it should be lower than 0.021. All the effects mentioned above are, however, statistically significant at the 10 percent level even after adjustment for multiple testing.

²³Correcting the p-values for the fact that we are testing ten variables in this table we note that only "poor character" is marginally statistically significant at conventional levels (p=0.06).

Table 5: Impact on beliefs about the causes of poverty.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Poorly educated parents	Ambitions
Winner	-0.018 (0.018)	-0.033^{**} (0.015)	0.052*** (0.019)	0.0086 (0.0088)	0.0089 (0.016)	0.013 (0.015)	-0.023 (0.015)	-0.024 (0.016)	-0.011 (0.016)
Mean (losers)	0.68	0.21	0.54	0.93	0.77	0.78	0.22	0.24	0.76
N	3049	3049	3049	3049	3049	3049	3049	3049	3049

The table reports the estimate of the effect of winning the lottery. Robust standard errors are in parentheses. We control for the stratification variables in all estimations. P-value are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

V Mechanisms and additional exploratory analysis

We have shown that winning the housing lottery increases people's wealth substantially, reduces their support for real estate taxes, and changes their beliefs about the causes of poverty. But the effects on the latter are not necessarily a result of the changes in wealth.

Changes in wealth do not occur in isolation. When people become wealthier, they typically adapt their consumption: for instance, they may move to a nicer house in a better neighborhood (and this of course is even more likely in our case), they may make new friends and acquaintances, they may get access to new sources of information, and so on. Such changes in consumption could themselves have effects on policy preferences and beliefs. The observed effects may therefore be due to the immediate, direct effect of wealth, coupled with the indirect effects of wealth through changes in consumption or environment. It is difficult to know what exact mechanisms yield our results. Furthermore, it may be the case that winning the lottery has a direct effect on our outcomes, i.e., not via the effect on wealth. The most likely direct effect would be to move to a better neighborhood and house.

In this section, we investigate whether the effects of the lottery differ for different types of winners, and we use data from an earlier lottery to explore further the mechanisms behind our results.

A) Movers, sellers, and non-movers

Moving to a new neighborhood is a possible mediator for the effects of wealth and studies of cash prize lotteries find that people often move when they become wealthier. In our sample, we find that only around 30 percent of the winners moved to the apartment they won.²⁴ As moving is a choice, it is endogenous and we are unable to distinguish between the direct effects of winning and the effects of winning mediated by moving. We can, however, conduct some exploratory analysis and investigate the effects for different groups, namely those who

 $^{^{24}24\%}$ of the people moved to any new place after the lottery: 12% of the losers and 37% of the winners.

moved to the apartment they won, those who still own it but have not moved in (yet), and those who have sold it.

In Tables 6 and 7, we split the winners into the three groups. We find that sellers are more favorable to taxing homeowners. For winners who have not sold the apartment, the effect estimates are negative and not statistically significantly different from each other (p=0.17). We interpret these findings as a clear indication that people's attitudes towards redistribution may depend on the likelihood of having to pay for it themselves. We show in Appendix Table A.5 that movers are slightly older, less likely to be Oromo, and less likely to be born in Tigray. Sellers, on the other hand, are less likely to belong to any of the main religions, but otherwise they look fairly similar. We note that adding control variables does not change the results much.

Table 6: Effects on main outcomes for winners with different post-lottery behavior.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Individual/Society	Meritocratic/Egalitarian
Non-movers	-0.0060	-0.035*	2.04***	-0.016	-0.011
	(0.019)	(0.021)	(0.65)	(0.019)	(0.021)
Movers	0.0076	-0.074***	-0.29	0.013	0.014
	(0.024)	(0.027)	(0.86)	(0.025)	(0.027)
Sellers	-0.014	0.18***	0.20	-0.058	0.019
	(0.059)	(0.058)	(2.10)	(0.056)	(0.067)
Mean (losers)	0.73	0.60	17.91	0.31	0.49
N	3049	3049	3049	3049	3049

The table reports the estimate of the effect of winning the lottery. Robust standard errors are in parentheses. We control for the stratification variables in all estimations. P-value are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

Table 7: Effects on selected outcomes for winners with different post-lottery behavior.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Parents' education	Ambitions
Non-movers	-0.024	-0.032*	0.042**	0.0066	0.013	0.024	-0.024	-0.021	-0.0054
	(0.020)	(0.017)	(0.021)	(0.0099)	(0.018)	(0.017)	(0.017)	(0.018)	(0.018)
Movers	-0.012	-0.034	0.056**	0.014	-0.0089	-0.017	-0.035	-0.033	-0.027
	(0.026)	(0.021)	(0.027)	(0.012)	(0.023)	(0.023)	(0.022)	(0.022)	(0.024)
Sellers	0.055	-0.017	0.12**	-0.0062	0.057	0.032	0.078	0.0067	0.020
	(0.060)	(0.049)	(0.061)	(0.032)	(0.048)	(0.049)	(0.059)	(0.055)	(0.055)
Mean (losers)	0.68	0.21	0.54	0.93	0.77	0.78	0.22	0.24	0.76
N	3049	3049	3049	3049	3049	3049	3049	3049	3049

The table reports the estimate of the effect of winning the lottery. Robust standard errors are in parentheses. We control for the stratification variables in all estimations. P-value are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

B) Results from the round 10 lottery

We test the robustness of our results on the beliefs about the causes of poverty using data collected by Franklin (2019) about an earlier lottery (the 10th). As discussed in Section II, he uses lottery round 10 in 2015 and finds that it led to a substantial wealth shock. His data are from December 2017 to February 2018, around three years after the lottery.

He asked the following questions: "Now I'd like you to tell me your views on various issues. How would you place your views on this scale? 1 means you agree completely with the statement on the left; 10 means you agree completely with the statement on the right; and if your views fall somewhere in between, you can choose any number in between."

- "In the long run, hard work usually brings a better life." vs. "Hard work doesn't usually bring success, it's more a matter of luck and connections."
- "Incomes should be made more equal." vs. "We need larger income differences as incentives for individual effort."

In addition, he asked the question "Government should raise taxes in order to expand programs that help the poor" (1 Strongly Agree—4 Strongly Disagree).

We show the effects of winning the lottery on these variables in Table 8. Again, we see that winners are less likely to view luck as important for success and also that there are no effects on wide preferences of redistribution or taxation. As seen in Appendix Tables A.20 and A.21, these results are robust to adding strata variables and controls.

Table 8: Results from lottery round 10.

	(1)	(2)	(3)
	Success due to luck	Income differences are needed	Raise taxes to help poor
Winner	-0.590***	-0.015	0.071
	(0.154)	(0.047)	(0.050)
N	1375	1343	1336
Strata	No	No	No
Additional controls	No	No	No

The table reports the estimate of the effect of winning in the 10th round of the lottery based on data from Franklin (2019). Robust standard errors are in parentheses. P-value are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $< 0.1^{*}$.

VI Conclusion

Are attitudes toward redistribution stable or are they endogenous to material conditions? This question has puzzled social scientists for centuries and we offer new evidence based on a large-scale, preregistered, data collection of randomly assigned winners and losers in an Ethiopian housing lottery. We verify that winners and losers are similar in terms of baseline characteristics and show that winning causes a large wealth shock.

Our main findings lend support to both the pocketbook theory of attitudes and the ideology perspective. We find that attitudes toward taxation that directly affects the winners, in our case a real estate tax, are clearly affected by winning the lottery. In support of the notion that attitudes are more stable, we find no effects on more general attitudes toward redistribution and inequality acceptance. We further show that care should be taken when separating ideology and pocketbook, as beliefs that are often seen as more profound and ideological can clearly be endogenous to material conditions. In particular, we uncovered important changes in beliefs about the causes of poverty: lottery winners are less likely to think luck plays a role for poverty and more likely to believe it to be determined by poor character. This finding is perfectly consistent with the self-serving bias.

The wealth shock experienced by the lottery winners is substantial. Two years after the lottery, the average net wealth of winners is 20 times larger than that of losers. We also find a positive effect on perceived economic position and economic mobility. In this light, it seems natural to interpret the observed effects on preferences and beliefs in terms of a wealth effect. Alternative explanations are, of course, possible. In particular, one might suspect that support for redistribution and beliefs are affected by moving to a new apartment and neighborhood. We argue, however, that moving is unlikely to play any important role for our results. In fact, only a minority of winners (30 percent) had moved into their new apartment within the first two years. Furthermore, if we separate the winners into three different groups

—winners who sell (sellers), winners who move (movers), and winners who neither sell nor move (non-movers)— we see that sellers are more favorable to taxing house owners than the two other groups, for whom the estimates are similar. Although this finding may be subject to a risk of bias, given the self-selection into moving, it suggests that movers and non-movers are affected by the lottery in the same manner.

In addition to support for public redistribution, we measured private redistribution directly by giving winners and losers an opportunity to give to a charity working with the poor in Ethiopia. Despite being much wealthier, winners only donate slightly more. Since their general support for redistribution are unchanged, we interpret this difference as reflecting that giving is a normal good rather than as a change in social preferences.

As winning the lottery is random conditional on the strata variables, and as we measure the effects of winning the lottery using individuals who participated in the same lottery, the internal validity of our estimates is strong. How well these results generalize to other types of wealth gains and to other settings is an open question. We hope that future studies will investigate the effects of similar and different shocks in other settings so that we learn more about the general effects of wealth on political preferences.

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APPENDIX: FOR ONLINE PUBLICATION

A Registrants and lottery winners

Table A.1: Population and number of applicants from different subcities

Subcity	Population	Households	Applicants	Share of population	Share of households
Addis Ketema	255,092	62,218	42,024	16.5 %	67.5 %
Akaky Kaliti	181,202	44,196	8,037	4.4~%	18.2~%
Arada	212,009	51,710	39,491	18.6 %	76.4~%
Bole	308,714	$75,\!296$	23,329	7.6~%	31.0~%
Gullele	267,381	65,215	21,922	8.2 %	33.6~%
Kirkos	220,991	53,900	50,243	22.7~%	93.2~%
Kolfe Keranio	$428,\!654$	$104,\!550$	26,224	6.1~%	25.1~%
Lideta	201,613	49,174	42,636	21.1 %	86.7 %
Nifas Silk-Lafto	316,108	77,100	26,056	8.2 %	33.8~%
Yeka	346,484	84,508	$27,\!500$	7.9~%	32.5~%
Total	2,738,248	667,865	307,462	11.2 %	46.0 %

Notes: The reported number of inhabitants comes from the Ethiopian Population and Housing Census of 2007, and the number of households is based on a household size of 4.1 (which was the average for Addis Ababa in 2007).

Table A.2: Apartments awarded through 13 rounds of the lottery

Round	Year	Studio	1-Bedroom	2-Bedroom	3-Bedroom	Total
1	2006	4,118	5,677	6,548	2,645	18,988
2	2007	2,592	5,070	6,263	1,106	15,031
3	2009	2,695	3,679	3,626	735	10,735
4	2010	2,797	6,755	4,108	1,372	15,032
5	2010	3,088	4,719	2,028	934	10,769
6	2011	1,255	4,467	2,747	1,531	10,000
7	2012	2,952	3,594	433	321	7,300
8	2013	1,326	4,665	2,952	$1,\!155$	10,098
9	2013	2,570	4,423	2,330	934	10,257
10	2015	6,734	15,670	7,309	4,327	34,040
11	2016	2,449	6,262	3,316	2,489	$14,\!516$
12	2018	246	1,041	125	$1,\!195$	$2,\!607$
13	2019	1,248	18,823	7,127	5,455	$32,\!653$
Total		34,070	84,845	48,912	24,199	192,026

Notes: So far, all winners have been drawn from among the 2005 registrants, with the exception of three-bedroom apartment winners of the $13^{\rm th}$ lottery, who were drawn from among the 2013-registrants, because the 2005 registrants for this apartment type had all received their apartment by round 12.

Table A.3: Housing cost, price, value, and subsidies.

	Studio	$\frac{ \text{One-bedroom}}{}$	$\frac{\text{Two-bedroom}}{}$	
	Mean	Mean	Mean	
Construction costs	112	187	278	
Land costs	67	112	166	
Infrastructure costs	46	77	115	
Provision cost (excl. infrastructure)	179	299	444	
Estimated value	354	629	813	
Purchase price	73	169	321	
Subsidy (pct based on cost of provision)	145	77	38	
Subsidy (pct based on estimated value)	379	275	155	
N	299	793	393	

Notes: Cost, price, and, value are in 1,000 ETB. Subsidy is given as percentage of purchase price. Provision costs estimates are based on Franklin (2018). Estimated value is obtained from the survey. Purchase price is calculated from the squre-meter price for each unit type and the exact size of each unit.

B Balance

In column one of Table A.4, we report the t-tests of equal means between losers and winners for each of the variables included in Table 2. The second column shows the estimates from regressing "winner" on all variables simultaneously. We see that some variables are correlated with winning. In particular, the bivariate correlation indicates that winners are slightly older, less likely to be Oromo, Muslim, and born in Addis Ababa, while they are more likely to be Tigray and born in the Tigray region. However, as shown in the right panel of Table A.4 the variables taken together do not predict winning (as seen by the F-test).

Table A.4: Balance test: Relationship between control variables and winning.

	(1)	(2)
	Winning (regressions one by one)	Winning (multivariate regression)
Age	0.0020**	0.0016
	(0.00093)	(0.0012)
Oromo	-0.048**	-0.075**
	(0.024)	(0.035)
Amhara	0.0038	-0.025
	(0.018)	(0.030)
Tigray	0.071**	-0.088
	(0.032)	(0.062)
Gurage	-0.032	-0.049
	(0.024)	(0.037)
Orthodox	0.018	-0.030
	(0.020)	(0.080)
Muslim	-0.077***	-0.083
	(0.027)	(0.086)
Protestant	0.034	-0.026
	(0.028)	(0.084)
Born in Tigray	0.14***	0.13
G V	(0.036)	(0.095)
Born in Amhara	0.034	-0.0084
	(0.023)	(0.078)
Born in Oromia	0.018	-0.0089
	(0.025)	(0.079)
Born in SNNP	0.018	0.028
	(0.026)	(0.083)
Born in Addis	-0.072***	-0.066
	(0.018)	(0.075)
Earnings at reg.	-0.00099	-0.0037
	(0.0030)	(0.0035)
Earnings 2015	0.0028	0.0059
C	(0.0034)	(0.0039)
Pa. earn. at reg.	-0.0037	-0.0069
9	(0.0037)	(0.0057)
Pa. earn. 2015	0.00011	0.0031
	(0.0028)	(0.0033)
Partner at reg.	-0.017	-0.0034
S	(0.019)	(0.031)
Mean dep. var.	NA	0.49
No. of observations	NA	2388
R-squared	NA	0.09
Strata	Yes	Yes
F-test and p-value of F-test	NA	0.45 (p=0.50)
1 COST MITE P VALUE OF 1 - UCBU	****	5.25 (P = 0.00)

Notes: The first column shows the relationship between the covariates and winning, one by one, and then together. All regressions include the strata variables.

In Table A.5, we show the balance for the three types of winners discussed in the mechanism section.

Table A.5: Balance test for winners: Relationship between control variables and moving status.

	(1)	(2)	(3)
	Movers	Non-movers	Sellers
Age	0.0024***	-0.00078	-0.00049
nge	(0.0024)	(0.0011)	(0.00030)
Oromo	-0.051**	-0.024	-0.0039
Oromo	(0.024)	(0.034)	(0.0092)
Amhara	-0.015	-0.0099	-0.0069
Allillara	(0.022)	(0.030)	(0.0087)
Tigray	-0.072**	-0.016	-0.014*
1 igi ay	(0.032)	(0.060)	(0.0075)
Gurage	-0.029	-0.020	0.013
Gurage	(0.025)	(0.035)	(0.013)
Orthodox	0.023)	-0.043	0.013)
Offilodox	(0.013)	(0.078)	(0.0052)
Muslim	-0.030	-0.054	0.0032)
Wushiii	(0.056)	(0.083)	(0.014)
Protestant	0.054	-0.080	0.014)
Tiotestant	(0.056)	(0.082)	(0.0092)
Born in Tigray	0.100	0.031	0.00070
Bolli III Tigray	(0.079)	(0.088)	(0.025)
Born in Amhara	-0.078	0.070	-0.011
Dom in Annara	(0.070)	(0.072)	(0.025)
Born in Oromia	-0.12	0.11	-0.011
Dom in Oromia	(0.071)	(0.073)	(0.026)
Born in SNNP	-0.080	0.11	-0.024
Both in Sivivi	(0.073)	(0.077)	(0.024)
Born in Addis	-0.15**	0.085	-0.019
Dom in riddis	(0.068)	(0.069)	(0.025)
Earnings at reg.	-0.0012	-0.0025	0.00078
Larmings at 10g.	(0.0012)	(0.0034)	(0.00100)
Earnings 2015	0.00091	0.0050	0.00041
Darnings 2010	(0.0028)	(0.0037)	(0.00099)
Partnner earnings at reg.	-0.00027	-0.0067	-0.0027*
rarimer carmings at reg.	(0.0044)	(0.0055)	(0.0016)
Partner earnings 2015	0.0038	-0.00076	0.00059
rariner carminge 2010	(0.0025)	(0.0032)	(0.0011)
Partner at reg.	0.027	-0.031	0.0093
	(0.023)	(0.030)	(0.011)
Mean (losers)	()	(/	(/
N	2388	2388	2388

Notes: Multivariate regressions of dummies for "Movers" (column 1), "Non-movers" (column 2), and "Sellers" (column 3) on the set of covariates controlling for the strata variables.

C Addressing survey attrition and nonresponse

As discussed in Section III, we did not manage to contact all the respondents initially sampled, and nonresponse appears to be correlated with winning the lottery. More losers (94 percent) than winners (90 percent) are willing and able to participate, and this difference is statistically significant (controlling for the vector of stratification variables). In the results presented below, we follow the correction of Kling and Liebman (2004) to account for this difference in nonresponse.

A) Upper and lower bounds for main results

We obtain the lower bounds of the lottery effect by replacing missing observations among the winners (losers) by that group's mean value minus (plus) 0.05, 0.10, and 0.20 standard deviations of the losers group. The upper bounds of the effects are constructed in a symmetrical way. These results are presented in Table A.6. We see that the lottery effect on "Redistribution (real estate)" remains significant (at the 5 percent level) after replacing the missing observations with the mean of the losers/winners +/- 0.05 standard deviations. When imputing the mean values +/- 0.10 standard deviations, the 95 percent confidence interval crosses zero, but the result is still statistically significant at the 10 percent level. None of the results are statistically significant when using the broadest bounds (i.e. +/- 0.20 standard deviations).

Table A.6: Main results - bounded estimates.

	Correction	lower/upper bound	b	(s.e.)		mean losers	R^2	Obs.
		bound						
Redistribution	+/-0.05 s.d.	lower	006	(.015)		.735	.005	3318
(general)		upper	.001	(.015)		.733	.005	3318
	+/-0.1 s.d.	lower	01	(.015)		.737	.005	3318
		upper	.005	(.015)		.731	.005	3318
	+/-0.2 s.d.	lower	017	(.015)		.74	.005	3318
	·	upper	.012	(.015)		.728	.006	3318
Redistribution	+/-0.05 s.d.	lower	034	(.017)	**	.598	.002	3318
(real estate)	,	upper	042	(.017)	**	.601	.003	3318
,	+/-0.1 s.d.	lower	03	(.017)	*	.597	.002	3318
	,	upper	046	(.017)	***	.603	.003	3318
	+/-0.2 s.d.	lower	022	(.017)		.594	.001	3318
	,	upper	054	(.017)	***	.606	.004	3318
Fairness/poverty	+/-0.05 s.d.	lower	005	(.017)		.491	.01	3318
,	,	upper	.003	(.017)		.488	.01	3318
	+/-0.1 s.d.	lower	009	(.017)		.492	.01	3318
	,	upper	.007	(.017)		.486	.01	3318
	+/-0.2 s.d.	lower	018	(.017)		.495	.011	3318
	,	upper	.015	(.017)		.483	.01	3318
Fairness/meritocracy	+/-0.05 s.d.	lower	005	(.016)		.311	.009	3318
·	·	upper	012	(.016)		.313	.009	3318
	+/-0.1 s.d.	lower	001	(.016)		.309	.008	3318
		upper	016	(.016)		.315	.009	3318
	+/-0.2 s.d.	lower	.007	(.016)		.306	.008	3318
	•	upper	024	(.016)		.318	.01	3318

Robust standard errors are in parentheses. Statistical significance of the differences between the estimates and zero is indicated by *p < 0.1, **p < 0.05, and **p < 0.01. In all the estimations, we include the strata variables.

B) Upper and lower bounds for the wealth effect

One limitation of our wealth measures is that many people were unable to provide the market value of their real estate and many did not report the total value of their household debt, cash savings and bank savings. As a result, columns (1) and (2) of Table 3 only include 2,298 and 1,533 observations.

In the Table below, we follow the same procedure as in the previous subsection and construct the lower bounds by replacing the missing values in the losers' group by the losers'

Table A.7: Wealth effects – bounded estimates.

	Correction	lower/upper bound	b	(s.e.)		mean losers	R^2	Obs.
Housing wealth	+/-0.05 s.d.	lower	12.319	(.09)	***	.13	.876	3049
		upper	12.385	(.09)	***	.13	.877	3049
	+/-0.1 s.d.	lower	12.286	(.09)	***	.13	.875	3049
		upper	12.419	(.09)	***	.13	.878	3049
	+/-0.2 s.d.	lower	12.219	(.09)	***	.13	.874	3049
		upper	12.485	(.09)	***	.13	.879	3049
Net wealth	+/-0.05 s.d.	lower	3.79	(.161)	***	7.417	.161	3049
		upper	4.353	(.161)	***	7.417	.202	3049
	+/-0.1 s.d.	lower	3.508	(.161)	***	7.417	.141	3049
		upper	4.635	(.161)	***	7.417	.223	3049
	+/-0.2 s.d.	lower	2.945	(.162)	***	7.417	.102	3049
		upper	5.198	(.162)	***	7.417	.263	3049

Robust standard errors are in parentheses. Statistical significance of the differences between the estimates and zero is indicated by *p < 0.1, **p < 0.05, and **p < 0.01. In all the estimations, we include the strata variables.

mean plus 0.05 standard deviations and by replacing the missing values in the winners group by the losers' mean minus 0.05 standard deviations. The higher bounds are obtained by replacing the missing values in the losers group by the losers' mean minus 0.05 standard deviations and by replacing the missing values in the winners group by the losers' mean plus 0.05 standard deviations. We repeat this process using 0.1 and 0.2 standard deviations instead of 0.05 to assess the sensitivity of the results to even more unfavorable assumptions about the missing values.

It is clear from this exercise that the lottery effect on wealth is very strong, even under the most unfavorable assumptions.

D Treatment, strata and covariates

In order to check that there were no mistakes in the administrative lists of winners and losers that we received, we asked at the end of the interview whether the respondent had won the lottery (note that the interviewer did not know what list the respondent belonged to). Thirty individuals from the winners' list claimed that they did not win the lottery, while eight losers claimed that they did win. We can only speculate about the reason behind these answers. For instance, winners who were unable to acquire the money needed for the down payment may not have considered themselves to be winners, whereas people whose partners or close family members won may have done so. Regardless of the reasons behind this type of inconsistency, we treat everyone in accordance with their status from the list (and therefore estimate the intention-to-treat).

When estimating the impacts of winning the lottery, we control for the strata that are used in the lottery:

S1. A binary variable equal to one for female applicants. This is from the administrative register for winners and coded from names for the losers. We update the information for the losers with the enumerator coding of the respondent's gender during the interview (they asked at the end of the interview if they were unsure). While 151 of the 1,564 losers were misclassified, based on their name, 39 of the 1,485 winners were also misclassified in the registers.²⁵

S2. A binary variable equal to one for government employees. This is from the administrative register for the winners and based on the following question for the losers: "What was your occupation in 2005 (at the time of housing registration)". We coded this as one if they reported to be a public employee and zero otherwise. The question about occupation in 2005 was asked to everyone. To check the correspondence between the two sources, we

²⁵The misclassification primarily concerns men being classified as women (30 and 102 cases, respectively). It is possible that some do this deliberately to increase their chance of winning.

compared the answer to this question to the actual employment status registered for the winners. We see that more people were classified as government employees in the registers than in the survey. Of the 447 individuals who were registered as government employees, only 292 claimed to have been so in the survey. Furthermore, 70 of the 362 individuals who claimed that they were government employees in 2005 were not registered as such.

S3. A set of binary variables indicating which type of housing the applicant applied for (i.e., a studio, a one-, or a two-bedroom apartment). This is from the administrative registers for both winners and losers.

S4. A binary variable equal to one for people with physical disabilities. This is from the administrative register for the losers but for the winners it is based on the following question: "Did you have any physical disability at the time of registration (in 2005)?". Again, we compared the responses to the question with the actual registered status for the losers. The survey questions appeared to overclassify people as disabled, perhaps because people are considering minor disabilities when answering the question. As many as 36 individuals claimed to have had physical disabilities, while only five were registered as disabled.

A) Main results with alternative coding of strata

To check whether our coding of the strata variables matters for the results, we also used a version of the strata variables, where the survey responses are used for everyone. Given the inconsistencies observed in S2 and S4, we also use two alternative specifications in our estimations; one where the survey response is used for everyone, and another where these two strata variables are omitted. The main results obtained with these alternative definitions of the strata variables are presented in the tables A.8 and A.9 below. The results are not sensitive to using the survey responses for everyone, and even leaving out two of the strata variables entirely only has a small impact.

Table A.8: Main outcomes: Strata based on survey only.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Individual/Society	Meritocratic/Egalitarian
Winner	0.0027	-0.032*	1.18**	0.0025	-0.0076
	(0.016)	(0.018)	(0.57)	(0.018)	(0.017)
Mean (losers)	0.73	0.60	17.91	0.49	0.31
N	3049	3049	3049	3049	3049

Table A.9: Main outcomes: S2 and S4 omitted.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Individual/Society	Meritocratic/Egalitarian
Winner	0.0027	-0.032*	1.18**	0.0025	-0.0076
	(0.016)	(0.018)	(0.57)	(0.018)	(0.017)
Mean (losers)	0.73	0.60	17.91	0.49	0.31
N	3049	3049	3049	3049	3049

E Main results with control variables

In this section we present the main results when adding pre-specified covariates and optimal controls (Belloni et al., 2014). The pre-specified covariates are: the respondant's age, ethnicity, place of birth, earnings in 2005 and 2015 (as recalled in 2016), civil status in 2005. The recall questions are missing for a significant pat of the sample, this was anticipated and it is why we pre-specified that the main specification would not include those variables. As before, all estimations include the strata variables.

The results are overall in line with the main estimates, but they are less precise (see Tables A.10 to A.15. When we remove the four control variables that contain the largest share of missing variables (the recall questions about earnings at the time of registration and in 2015 for the individual and the partner), the results are again as precise as before as we show in Tables A.16 to A.19.

Table A.10: Main outcomes with controls.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Individual/Society	Meritocratic/Egalitarian
Winner	0.011	-0.042**	0.90	0.0061	-0.012
	(0.018)	(0.021)	(0.65)	(0.021)	(0.020)
Mean (losers)	0.77	0.57	18.25	0.43	0.32
N	2388	2388	2388	2388	2388

Table A.11: Main outcomes with optimal controls.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Individual/Society	Meritocratic/Egalitarian
Winner	0.0086	-0.039*	0.83	0.0053	-0.0089
	(0.018)	(0.021)	(0.64)	(0.021)	(0.020)
Mean (losers)	0.77	0.57	18.25	0.43	0.32
N	2388	2388	2388	2388	2388

Table A.12: Wealth outcomes with controls.

	(1)	(2)	(3)	(4)	(5)	(6)
	Housing wealth	Net wealth	Richer than 5y ago	Richer in 5y	Asset index	Perceived position
Winner	12.3***	3.88***	0.063***	0.016*	0.044	0.097***
	(0.19)	(0.41)	(0.018)	(0.0088)	(0.037)	(0.019)
Mean (losers)	0.12	7.62	0.71	0.95	0.01	0.64
N	1795	1272	2388	2388	2388	2388

Table A.13: Wealth outcomes with optimal controls.

	(1)	(2)	(3)	(4)	(5)	(6)
	Housing wealth	Net wealth	Richer than 5y ago	Richer in 5y	Asset index	Perceived position
Winner	12.3***	3.94***	0.062***	0.016*	0.048	0.094***
	(0.19)	(0.41)	(0.018)	(0.0088)	(0.037)	(0.019)
Mean (losers)	0.12	7.62	0.71	0.95	0.01	0.64
N	1795	1272	2388	2388	2388	2388

Table A.14: Impact on beliefs about the causes of poverty with controls.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Poorly educated parents	Ambitions
Winner	-0.0017 (0.020)	-0.022 (0.017)	0.050** (0.021)	0.0055 (0.0094)	0.021 (0.018)	0.028* (0.017)	-0.037^{**} (0.017)	-0.030^* (0.018)	-0.0073 (0.018)
Mean (losers)	0.68	0.21	0.54 2388	0.93	0.77	0.78	0.22	0.24	0.76
N	2388	2388		2388	2388	2388	2388	2388	2388

Table A.15: Impact on beliefs about the causes of poverty with optimal controls.

	(1) Competence	(2) Luck	(3) Character	(4) Effort	(5) Discrimination	(6) Opportunities	(7) Poor family	(8) Poorly educated parents	(9) Ambitions
Winner	0.0015 (0.020)	-0.021 (0.017)	0.053** (0.021)	0.0096 (0.0093)	0.019 (0.018)	0.025 (0.017)	-0.035** (0.017)	-0.026 (0.018)	-0.0043 (0.018)
Mean (losers) N	0.65 2388	0.20 2388	0.56 2388	0.94 2388	0.77 2388	0.79 2388	0.23 2388	0.25 2388	0.74 2388

Table A.16: Main outcomes with controls that are not missing.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)		Individual/Society	Meritocratic/Egalitarian
Winner	0.0028	-0.040**	1.41**	-0.0078	-0.015
	(0.017)	(0.019)	(0.58)	(0.019)	(0.017)
Mean (losers)	0.73	0.60	17.91	0.49	0.31
N	3049	3049	3049	3049	3049

Table A.17: Main outcomes with optimal controls that are not missing.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)		Individual/Society	Meritocratic/Egalitarian
Winner	0.0029	-0.038**	1.44**	-0.0083	-0.018
	(0.017)	(0.019)	(0.57)	(0.019)	(0.017)
Mean (losers)	0.73	0.60	17.91	0.49	0.31
N	3049	3049	3049	3049	3049

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Table A.18: Impact on beliefs about the causes of poverty with controls that are not missing.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Poorly educated parents	Ambitions
Winner	-0.023 (0.018)	-0.033^{**} (0.015)	0.051*** (0.019)	0.0056 (0.0089)	0.010 (0.016)	0.016 (0.016)	-0.024 (0.015)	-0.026* (0.016)	-0.013 (0.016)
Mean (losers)	0.68	0.21	0.54	0.93	0.77	0.78	0.22	0.24	0.76
N	3049	3049	3049	3049	3049	3049	3049	3049	3049

Table A.19: Impact on beliefs about the causes of poverty with optimal controls that are not missing.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Poorly educated parents	Ambitions
Winner	0.0015 (0.020)	-0.021 (0.017)	0.053** (0.021)	0.0096 (0.0093)	0.019 (0.018)	0.025 (0.017)	-0.035** (0.017)	-0.026 (0.018)	-0.0043 (0.018)
Mean (losers)	0.65	0.20	0.56	0.94	0.77	0.79	0.23	0.25	0.74
N	2388	2388	2388	2388	2388	2388	2388	2388	2388

F Results from lottery round 10

Table A.20: Results from lottery round 10. Adding strata variables.

	(1)	(2)	(3)
	Success due to luck	Income differences are needed	Raise taxes to help poor
Winner	-0.580***	-0.013	0.065
	(0.154)	(0.047)	(0.050)
N	1375	1343	1336
Strata	Yes	Yes	Yes
Additional controls	No	No	No

The table reports the estimate of the effect of winning in the 10th round of the lottery based on data from Franklin (2019). We control for the stratification variables in all estimations. Robust standard errors are in parentheses. P-values are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

Table A.21: Results from lottery round 10. Adding other controls

	(1)	(2)	(3)
	Success due to luck	Income differences are needed	Raise taxes to help poor
Winner	-0.592***	-0.016	0.070
	(0.154)	(0.047)	(0.050)
N	1375	1343	1336
Strata	Yes	Yes	Yes
Additional controls	Yes	Yes	Yes

The table reports the estimate of the effect of winning in the 10th round of the lottery based on data from Franklin (2019). We control for the stratification variables and additional covariates in all estimations. Robust standard errors are in parentheses. P-values are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

G Treatment intensity

We have shown that winning the lottery implies a substantial increase in wealth. Given that winners were randomly assigned apartments in different areas, with different market prices, the size of the wealth shock differs. In the pre-analysis plan, we wrote that we would use this variation across winners to assess whether the size of the wealth shock is correlated with our main outcomes. An important caveat is that some people may be more optimistic in assessing their household wealth than others and such optimism may be correlated with many unobservable factors that themselves are correlated with our outcomes. In fact, we show in Table A.22 that higher self-reported wealth is also correlated with higher self-reported earnings. Furthermore, around half the winners were unable to estimate the value of their property which leaves us with a small and plausibly non-random sample. Unfortunately, almost all of our winners won apartments in two areas, so we could not use variation in market prices to investigate these effects. We therefore decided not to do the planned analysis on different effects for winners of different amounts.

Table A.22: Household wealth and control variables, winners only.

	(1)
	Housing wealth
Age	0.00024
	(0.023)
Oromo	0.0071
	(0.65)
Amhara	-0.29
	(0.51)
Tigray	-1.85
	(1.57)
Gurage	0.000089
9	(0.60)
Orthodox	-0.72
	(1.32)
Muslim	0.48
	(1.39)
Protestant	0.63
	(1.35)
Born in Tigray	0.028
0 1	(1.49)
Born in Amhara	-0.45
	(0.79)
Born in Oromia	-2.20**
	(0.90)
Born in SNNP	-0.99
	(0.94)
Born in Addis	-1.19*
	(0.69)
Earnings at reg.	-0.032
8	(0.062)
Earnings 2015	0.25**
8	(0.10)
Partnner earnings at reg.	-0.15
gg	(0.10)
Partner earnings 2015	0.088*
	(0.051)
Partner at reg.	0.52
	(0.52)
Mean (losers)	\ - /
N	595
= :	

Robust standard errors are in parentheses. We control for the stratification variables. P-values are $\leq 0.01^{***}$, $\leq 0.05^{**},$ and $\leq 0.1^*.$

H Heterogeneous effects

In this section, we test whether the lottery impacts vary along three dimensions: income above or below the median, ethnicity and religion. We do not find particularly important heterogeneous effects along those dimensions.

Table A.23: Main results by income.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Meritocratic/Egalitarian	Individual/Society
Winner	-0.0086	-0.012	0.98	-0.035	-0.0076
	(0.048)	(0.053)	(1.54)	(0.050)	(0.052)
Above median earnings in 2015	0.024	0.030	2.40**	0.032	-0.070*
	(0.037)	(0.041)	(1.12)	(0.038)	(0.040)
Winner*Above median earnings in 2015	0.019	-0.033	0.031	0.017	0.012
	(0.051)	(0.057)	(1.68)	(0.053)	(0.056)
Mean (losers)	0.73	0.60	17.91	0.31	0.49
N	2562	2562	2562	2562	2562

The table reports the estimate of the effect of winning the lottery. Robust standard errors are in parentheses. We control for the stratification variables and the additional covariates in all estimations. P-values are $\leq 0.01^{***}$, $\leq 0.05^{**}$, and $\leq 0.1^{*}$.

Table A.24: Causes by income.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Parents' education	Ambitions
Winner	-0.087*	0.048	0.016	0.046*	0.027	0.056	-0.028	0.00042	0.021
	(0.047)	(0.045)	(0.053)	(0.028)	(0.045)	(0.044)	(0.045)	(0.045)	(0.045)
Above median earnings in 2015	-0.11***	-0.012	0.085**	0.052**	0.024	0.022	-0.020	0.034	0.0068
	(0.036)	(0.033)	(0.041)	(0.024)	(0.035)	(0.034)	(0.035)	(0.034)	(0.036)
Winner*Above median earnings in 2015	0.088*	-0.091*	0.040	-0.046	-0.0041	-0.028	-0.0043	-0.041	-0.035
	(0.052)	(0.048)	(0.056)	(0.030)	(0.048)	(0.047)	(0.049)	(0.048)	(0.049)
Mean (losers)	0.68	0.21	0.54	0.93	0.77	0.78	0.22	0.24	0.76
N	2562	2562	2562	2562	2562	2562	2562	2562	2562

Table A.25: Main results by ethnic group.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Meritocratic/Egalitarian	Individual/Society
Winner	0.015	-0.042	1.81	0.048	-0.000061
	(0.035)	(0.045)	(1.46)	(0.041)	(0.044)
Amhara	-0.048	0.020	-1.45	0.063*	0.020
	(0.034)	(0.042)	(1.35)	(0.038)	(0.042)
Gurage	0.011	-0.041	-1.61	0.018	0.0014
	(0.039)	(0.050)	(1.45)	(0.045)	(0.050)
Oromo	-0.042	-0.069	-1.62	0.065	-0.019
	(0.040)	(0.049)	(1.51)	(0.044)	(0.049)
Tigray	-0.065	-0.067	-0.28	0.17**	-0.043
	(0.066)	(0.077)	(2.56)	(0.073)	(0.073)
Winner*Amhara	0.015	-0.038	-1.67	-0.10**	-0.023
	(0.045)	(0.056)	(1.74)	(0.050)	(0.055)
Winner*Gurage	-0.038	-0.040	0.69	-0.025	0.041
	(0.056)	(0.068)	(2.06)	(0.063)	(0.067)
Winner*Oromo	0.0039	0.080	-0.87	-0.077	0.036
	(0.054)	(0.067)	(2.08)	(0.061)	(0.066)
Winner*Tigray	-0.067	0.078	-2.78	-0.042	0.031
	(0.076)	(0.087)	(2.87)	(0.082)	(0.085)
Mean (losers)	0.73	0.60	17.91	0.31	0.49
N	2388	2388	2388	2388	2388

Table A.26: Causes by ethnic group.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Parents' education	Ambitions
Winner	-0.00062	-0.023	0.10**	0.027	0.024	0.046	-0.038	-0.087**	-0.014
	(0.043)	(0.033)	(0.045)	(0.020)	(0.037)	(0.035)	(0.036)	(0.038)	(0.040)
Amhara	-0.025	-0.018	0.044	0.0070	0.0031	0.020	-0.034	-0.066*	-0.019
	(0.041)	(0.031)	(0.043)	(0.021)	(0.035)	(0.034)	(0.034)	(0.036)	(0.038)
Gurage	-0.089*	0.035	0.094*	0.0057	-0.015	-0.044	0.057	0.037	-0.039
	(0.048)	(0.039)	(0.050)	(0.024)	(0.042)	(0.042)	(0.042)	(0.045)	(0.045)
Oromo	-0.019	0.096**	0.12**	0.0038	-0.020	0.016	0.024	0.017	-0.016
	(0.046)	(0.039)	(0.049)	(0.025)	(0.041)	(0.039)	(0.039)	(0.041)	(0.044)
Tigray	-0.056	0.074	0.092	-0.035	-0.050	-0.0086	0.070	-0.094	-0.019
	(0.071)	(0.064)	(0.077)	(0.042)	(0.066)	(0.064)	(0.066)	(0.059)	(0.067)
Winner*Amhara	0.0014	0.060	-0.025	-0.029	0.0064	-0.026	0.013	0.082*	-0.012
	(0.053)	(0.041)	(0.055)	(0.025)	(0.046)	(0.044)	(0.045)	(0.046)	(0.049)
Winner*Gurage	0.0044	-0.0086	-0.11	0.0082	-0.046	-0.011	-0.034	0.031	0.024
	(0.066)	(0.054)	(0.067)	(0.028)	(0.057)	(0.056)	(0.057)	(0.060)	(0.061)
Winner*Oromo	-0.017	-0.065	-0.11	-0.047	0.020	-0.0078	0.022	0.066	0.058
	(0.064)	(0.051)	(0.067)	(0.033)	(0.055)	(0.051)	(0.054)	(0.056)	(0.057)
Winner*Tigray	0.0089	-0.13*	-0.063	-0.050	-0.029	-0.061	-0.028	0.11	-0.028
	(0.083)	(0.066)	(0.085)	(0.034)	(0.075)	(0.073)	(0.072)	(0.074)	(0.072)
Mean (losers)	0.68	0.21	0.54	0.93	0.77	0.78	0.22	0.24	0.76
N	2388	2388	2388	2388	2388	2388	2388	2388	2388

Table A.27: Main results by religion.

	(1)	(2)	(3)	(4)	(5)
	Redistribution (general)	Redistribution (housing)	Redistribution (private)	Meritocratic/Egalitarian	Individual/Society
Winner	0.020	0.035	-1.00	-0.14	0.12
	(0.10)	(0.16)	(5.82)	(0.14)	(0.16)
Orthodox	-0.11	0.030	1.33	-0.031	0.090
	(0.072)	(0.11)	(4.02)	(0.10)	(0.10)
Protestant	-0.13	0.017	1.90	0.0049	0.076
	(0.079)	(0.12)	(4.23)	(0.11)	(0.11)
Muslim	-0.097	0.063	-0.74	-0.0058	0.13
	(0.080)	(0.12)	(4.21)	(0.11)	(0.11)
Winner*Orthodox	-0.024	-0.061	2.91	0.20	-0.12
	(0.10)	(0.16)	(5.75)	(0.14)	(0.15)
Winner*Protestant	0.072	-0.14	2.33	0.20	-0.14
	(0.11)	(0.17)	(6.00)	(0.14)	(0.16)
Winner*Muslim	0.00056	-0.088	3.46	0.18	-0.13
	(0.11)	(0.17)	(6.04)	(0.15)	(0.17)
Mean (losers)	0.73	0.60	17.91	0.31	0.49
N	2388	2388	2388	2388	2388

Table A.28: Causes by religion.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Competence	Luck	Character	Effort	Discrimination	Opportunities	Poor family	Parents' education	Ambitions
Winner	0.012	-0.29**	0.19	0.029	-0.080	0.084	-0.087	-0.11	0.10
	(0.16)	(0.14)	(0.17)	(0.021)	(0.12)	(0.13)	(0.14)	(0.14)	(0.15)
Orthodox	0.12	-0.25**	0.035	-0.061***	-0.11	0.015	-0.051	-0.0068	0.098
	(0.11)	(0.11)	(0.12)	(0.011)	(0.070)	(0.091)	(0.097)	(0.097)	(0.11)
Protestant	0.11	-0.29**	0.085	-0.035**	-0.078	0.058	-0.11	-0.086	0.038
	(0.12)	(0.12)	(0.13)	(0.018)	(0.076)	(0.095)	(0.10)	(0.10)	(0.11)
Muslim	0.091	-0.25**	0.11	-0.058**	-0.093	0.037	-0.055	-0.037	0.035
	(0.12)	(0.12)	(0.13)	(0.024)	(0.078)	(0.098)	(0.10)	(0.10)	(0.12)
Winner*Orthodox	-0.0087	0.26*	-0.067	0.0063	0.11	-0.022	0.047	0.023	-0.13
	(0.16)	(0.14)	(0.16)	(0.016)	(0.12)	(0.12)	(0.14)	(0.14)	(0.14)
Winner*Protestant	-0.048	0.33**	-0.091	-0.0071	0.091	-0.098	0.10	0.050	-0.11
	(0.17)	(0.15)	(0.17)	(0.026)	(0.13)	(0.13)	(0.14)	(0.14)	(0.15)
Winner*Muslim	0.015	0.23	-0.20	-0.045	0.076	-0.050	-0.0065	-0.0086	-0.080
	(0.17)	(0.15)	(0.18)	(0.037)	(0.13)	(0.14)	(0.15)	(0.15)	(0.15)
Mean (losers)	0.68	0.21	0.54	0.93	0.77	0.78	0.22	0.24	0.76
N	2388	2388	2388	2388	2388	2388	2388	2388	2388

I Effects on expenditures and income

Table A.29: Impact on expenditures.

	(1)	(2)	(3)	(4)
	Rent	Mortgage	Other debt	Total
Winner	-1.97^{***} (0.17)	6.47*** (0.13)	0.16** (0.070)	2.28*** (0.13)
Mean (losers)	6.16	1.18	0.25	6.73
N	3049	3049	3049	3049

IAXX

Table A.30: Impact on various sources of income.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Wages	Rental income	Self-employment	Remittances	Transfers	Pension	Other	Total
Winner	0.014 (0.18)	2.83*** (0.12)	-0.11 (0.18)	0.040 (0.080)	-0.015 (0.027)	0.037 (0.078)	0.21** (0.089)	0.39*** (0.090)
Mean (losers)	6.30	0.10	3.75	0.51	0.08	0.39	0.49	9.63
N	3016	3047	3026	3046	3048	3046	3047	3049

Table A.31: Impact on income-generating activities.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Agriculture	Own business	Manufacturing	Construction	Service	Government job	NGO job	Other activities	Any activities
Winner	-0.0065 (0.0073)	0.010 (0.018)	-0.00021 (0.0056)	-0.012 (0.0076)	0.026 (0.019)	0.0051 (0.013)	0.00038 (0.0077)	-0.023^{***} (0.0065)	-0.024* (0.013)
Mean (losers)	0.04	0.33	0.02	0.05	0.31	0.17	0.04	0.04	0.88
N	2637	2637	2637	2637	2637	2637	2637	2637	3049

J The survey

Living conditions and neighborhood survey

I. Consent

Read: My name is	and I am working with the
Ethiopian Development Research Institute (EDRI). We are	conducting a phone survey to
study the neighborhoods, social networks and livelihood i	n Ethiopia. We got your number
from the housing agency. The survey usually takes between	en 20 and 25 minutes to complete.
To compensate for your time, we will provide a 50 birr wo	orth air time. Participation in this
survey is voluntary and no information that may identify y	ou will be shared to a third person.
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ከ20 እና 25 ደቂቃዎች ጊዜ ይወስዳል።ከኛ <i>ጋ</i> ር ላሳለፉት ጊዜ እን	ደምስ <i>ጋ</i> ና 50 ብር የሞባይል ካርድ ቃለ-
<mark>ም</mark> ጠይቁ እንዳለቀ የምንልክ ይሆናል።በዚህ የዳሰሳ ጥናት ተሳታል	<u>ፊ</u> ነት በፈቃደኝነት ላይ የተሞሰረተ ነው።
የእርሶን ማንነት	ፉም ።
If voluntary, start the interview.	
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Date of Interview (dd/mm.yyyy)/	
ቃለ-ሞጠይቁ የተካሄደበት ቀን እና ሰዓት	
General Instruction	
Please use the following codes for missing values:	
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-77 = Not applicable (including skipped questions)	
-88 = Refusal	
-99 = Don't know	

Section A: Identification and tracking information

	I =				
A.1.a	Enumerator		A.1.b	Supervisor	
	name:			name	
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				ስም	
A.2.a	Participant full		A.2.b	Participant	
	name			ID	
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	<u>ሙ</u> ሉ ስም			ጋጥቁ ፂለሞ	
A.3.	How many times	did you have to call?			
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A.4.	Was it the correct	t participant			
	answering?				
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	<u>ነው-?</u>				
	-	የተጠቀሰው ተሳታፊ			
	ካልሆነ ቃለ-ሞጠይ	•			
A.5.	· '	k where their number			
71.5.	was found?	where then hamber			
		ጥሩ ከየት <i>እ</i> ንደተ <i>ገ</i> ኘ			
	ጠይቀዋል?				
A.6.	Phone number 1	of respondent			
7	የተሳታፊው ስልክ ቁ	·			
A.7.	Phone number 2	,			
	የተሳታፊው ስልክ ቁ	•			
A.8.	Phone number of	<u>'</u>			
		ቤተሰብ/ጓደኛ ስልክ			
	ቁጥር				
	F 1 5				
A 0	NA/leations	110 - Danier			
A.9.	What is your address where	A10.a Region			
		ክልል			
	you are currently living?	A10.b Sub city/town			
	አሁን	ክፍለ ከተማ/ከተማ			
	የሚኖሩበት	A10.c Woreda/Kebele			
		ወረዳ/ቀበሌ			
A 10	አድራሻ የት ነው?	u lived there?	Λ 11 -	Months	1 1
A.10.	How long have yo		A.11.a	Months	'
		ቦታ ለምን ያሀል ጊዜ	A 11	ወራት Years	1 1
	ኖርህ/ሽ?		A.11.	Years	
	D !		b	አሞታት	
A.11.	Do you have prev	rious place of			
A 42	residence?		A 42	Decis :	
A.12.		ess of your previous	A.12.a	Region	
	place of residence	er ————————————————————————————————————		ክልል	

	+0m+\0mma0001m10/X07	A 12	Cub situ/taum	
	ቀደም ሲል የመኖርያ ቦታዎ አድራሻ የት	A.12. b	Sub city/town	
	ነበር?	D	ክፍለ	
			ከተማ/ከተማ	
		A.12.c	•	
			ወረዳ/ቀበሌ	
A.13.	Place of birth	01 = Af	ar አፋር	
	የትውልድ ስፍራህ/ሽ የት ነው?	02 = Tig	gray ትግራይ	
		03 = An	nhara አጣራ	
		04 = Or	omia ኦሮሚያ	
		05 = SN	INP ደቡብ ሀዝቦች	
		06 = Ac	ldis Ababa	
		አዲስ አι	ገባ	
			re Dawa ድሬዳዋ	
			rari Uረሪ	
			nishangul-Gumuz	
			ኑል <i>ጉ</i> ጮዝ	
			mbella <i>ጋ</i> ምቤላ	
			mali አትዮ ሶማሌ	
			her (Specify)	
			ከሆነ ይ <i>ገ</i> ለፅ	
A.14.	Do you have a concrete plan to move wi			
	በሚቀጥሉት ዓምታት ውስጥ የምኖሪያ ቦታ		•	
	እቅድ አሎት?		4.7	
	(0=No 1=Yes)			
	(0 = የሙቀየር እቅድ የለኝም 1 =አዎ የሙፋ	የሮ	አ <i>ለ</i> ኝ	
A.15.	If yes, what kind of housing do you		bele house	1
	expect to move into?	የቀበሌ	ቤት	· —— ·
	ለጥያቄA.13		vernment owned	
	አይነት	house		
	ይጠብቃሉ?	የሞንማ	ስት ቤት	
		03= Me	erge/shared room	
		የ <i>ጋራ</i> መ	·ኖሪያ ቤት	
		04= Pri	vate rental	
		የማል ኪ	ራይ ቤት	
		05=Cor	ndominium house	
		ኮንደሚ	ኒየም	
		06= Ow	/n house የራስ	
		ቤት		
		07= Far	mily house	
				î l
		የቤተሰተ	በ ቤት	
1			በ ቤት er (Specify)	
		08=Oth		
A.16.	If yes, when do you expect to move?	08=Oth	er (Specify) ነ ይ7ለፅ	
A.16.	(mm.yyyy)	08=Oth ሌላ ከሆ	er (Specify) ነ ይ7ለፅ	
A.16.	(mm.yyyy) ለጥያቄ A.13	08=Oth ሌላ ከሆ	er (Specify) ነ ይ7ለፅ	
A.16.	(mm.yyyy)	08=Oth ሌላ ከሆ	er (Specify) ነ ይ7ለፅ	

1	

Section B. Socio-demographic questions

B.1.	Do you have a spouse or a partner that y	ou live with? (Yes = 1, No = 0
	አብረዎት የሚኖር የትዳር ጓደኛ አለ?	(አዎ አለ = 1 አይ የለም = 0)
B.2.	How long have you lived together?	B.2.a Months
	አብራቹ ለምን ያህል ጊዜ ኖራችኃል?	ወራት
		B.2.b Years
		ኔመ ሐ ሕ

I will know ask some questions about you and your partner:

አሁን ስለ እርስዎ እና ስለ የትዳር ጓደኛዎ የተወሰኑ ጥያቄዎችን እጠይቆታለው።

		Respondent	Partner
		ተጠያቂው	የትዳር ዳደኛዎ
B.3.	How old are you? (completed years) ዕድጫዎ ስንት ነው? (የተጨረሱት/ያለቁት አሞታት ብቻ ይቆጠሩ)	11	11
B.4.	What is your ethnicity? ብሄርዎ ምንድነው?	l I	I I
	1 = Oromo ኦሮሞ 2 = Amhara አጣራ		
	3 = Tigray ትግሬ		
	4 = Harari ሀደሬ		
	5 = Somalia ሰጣሌ		
	6 = Gurage Դムጌ		
	7 = Sidama ሲዳጣ		
	8 = Welayta ወላይታ		
	9 = Other (specify)ሌላ ከሆነ ይ7ለፅ		
	10 =Mixed ድብልቅ		
B.5.	What is your religion? የትኛው ሃይማኖት ተከታይ ነዎት? 1 = Orthodox ኦርቶዶክስ	II	II
	2 = Muslim		
	3 = Protestant ፕሮቴስታንት		
	4 = Catholic ካቶሊክ		
	5 = Other (specify)ሌላ ከሆነ ይ7ለፅ		
	6 = Traditional ባህላዊ		
	7 = No religion ሃይማኖት የለኝም		

B.6.	How many years of education have you completed?	_code	code
	ምን ያሀል ዓመት ትምሀርት አጠናቀዋል?		
B.7.	During the last 12 months, have you engaged in any income generating activities?		
	(0 = No1 = Yes)		
	ባለፉት 12 ወራት ውስጥ <i>ነ</i> ቢ የሚያስ <i>ገ</i> ኝ ማንኛውም		
	እንቅስቃሴ አድር <i>ገ</i> ዋል?		
	(0 = አላደረኩም 1 = አዎ አድርጌያለው)		
B.8.	If yes, what kind of (main) activities?	1 1	1 1
D.O.	ለጥያቄ B.7		'
	ምንድነው?		
	(Probe: main in terms of income and time)		
	(ዋነኛ ስራ በንቢ እና በሚወስደው ጊዜ የሚበልጠውን ማለት		
	<u>ነ</u> ው…)		
	1 = Farming including urban agriculture		
	<i>ግ</i> ብርና (የከተጣ ግብርናን ጩምሮ)		
	2 = Non-farm own business including sale of home		
	produced goods		
	ከግብርና ውጪ የግል ስራ (ቤት የተመረቱ እቃዎችን መሸጥ		
	ጮም ሮ)		
	3 = Wage employment in manufacturing sector		
	(private)		
	በጣምረቻ ኢንዱስትሪ ዘርፍ የቅጥር ሥራ (የግል)		
	4 = Wage employment in construction sector, private		
	በማንባታ ኢንዱስትሪ ዘርፍ የቅጥር ሥራ (የግል)		
	5 = Wage employment in the service sector, private		
	በአንልግሎት ዘርፍ የቅጥር ሥራ (የግል)		
	6 = Government Job		
	የሞንჟስት ስራ		
	7 = NGO job		
	<u> </u>		
	8 = Other(specify)		
	ሌላ ካለ ይ <i>ገ</i> ለፅ		
B.9.	How many household members are there in your house	ehold in total?	_l
	በጠቅላላው ቤተሰብዎ ውስጥ ስንት የቤተሰብ አባላት አሉ?		
B.10.	How many children do you have?		

ስንት ልጆች አለዎት

B.10.a If any children, ask the following questions about your children:

(If more than 8, take the 8 youngest children)

ልጆች ካላቸው ስለልጆቻቸው የሚከተሉትን ጥያቄዎች ይጠይቁ፡፡ (ጠያቂ፡- ብዛታቸው ከስምንት በላይ ልጆች ካላቸው 8 በእድሜ ትንሾቹን በሞውሰዱ

ይሞዝগቡ።)

	Sex ፆታ	Age ዕድሜ	Years of education completed so far ያጠናቀቁት የትምህርት አሞታት	How many years of education do you expect this child to complete? ይህ ልጅ እንዲያጠናቅቅ የሚጠብቁት የትምህርት አምታት?
Child 1				
ልጅ 1 Child 2 ልጅ 2				
Child 3 ልጅ 3				
Child 4 ልጅ 4				
Child 5 ልጅ 5				
Child 6 ልጅ 6				
Child 7 ልጅ 7				
Child 8 ልጅ 8				

Section C. Intra-household income

C.1.	Who was the primary breadwinner of the household during the last six months?			
	<u> </u>			
	(1 = You 2 = Partner 3 = other person)			
	ባለፉት ስድስት ወራት የቤተሰቡ ዋነኛ <i>ገ</i> ቢ አስ <i>ገ</i> ቢ ማን ነበር?			
	(1 =ተጠያቂው 2 =የትዳር ጓደኛ 3 =ሌላ ሰው)			
C.2.	Who was the secondary breadwinner of the household during the last six months?			
	<u> </u>			
	(1 = You 2 = Partner 3 = other person)			
	ባለፉት ስድስት ወ <i>ራ</i> ት የቤተሰቡ በሁለተኛ ደረጃ <i>ገ</i> ቢ አስንቢ <i>ማን</i> ነበር?			
	(1 =ተጠያቂው 2 =የትዳር ጓደኛ 3 =ሌላ ሰው)			

C.3. How much income (cash and in kind) did you and other household members obtain from the following sources during the last six months:

ባለፉት ስድስትወራትምንያህልንቢ(በ7ንዘብእናበአይነት)

እርስዎእናሌሎችየቤተሰብአባላትከሚከተሉትምንጮችአማኝተዋል?

Net income (in birr)		Respondent	Partner	Other
1.	Wage employment ከቅጥር ደሞዝ			
2.	Rental income (e.g. from renting out a flat) ከቤት ኪራይ 7ቢ (ቤትን ከማከራየት የሚንኝ 7ቢ)			
3.	Self- employment or own business ከግልስራወይም ከግልንግድ			
4.	Remittances (individual transfers) ከውጭ አ <i>ገር</i> የሚጦጣ <i>ገን</i> ዘብ (ሰው ከላከው)			
5.	Government or NGO transfers ከሙንግስት /ጮንግስታዊ ካልሆነ ድርጅት ድ <i>ጋ</i> ፍ			
6.	Other (specify) ሌላ ካለ ይ7ለፅ			
	Pension ムナ			

C.4. How much have your household spent on the following items during the last six months:

ባለፉት ስድስት ወራት ቤተሰብዎ ለሚከተሉት ምን ያህል ወጪ አውጥተዋል?

Net expenditure (in birr)	Household	
ወጨ(በብር)	ቤተሰቡ ያወጣው ወጪ(በብር)	
1. Rent of home ለቤት ኪራይ		
2. Other rents ለሌላ ኪራይ		
3. Mortgage repayments (incl. interest)		
በብድር የተንዛ ቤት ክፍያ (ወለድን ጨምሮ)		
4. Repayment of other debt to (incl. interest)		
የብድር ክፍያ (ወለድን ጩምሮ)		

C.5 Do you own a house/apartment etc? (0 = No1 = Yes)

የግል ቤት አለዎት? (ይህ ኮንዶሚኒየምንም ይጩምራል) (0 = የለኝም 1 = አለኝ)

C.5.0 If yes to C.5, How many houses/apartments do you own? _____

ስንት የግል ቤቶች አሉዎት? (ይህ ኮንዶሚኒየምንም ይጨምራል)

C.5.1 If yes to C.5.0, If you were to sell it, how much do you think you would get for it.

	Selling price of the house/apartment
House1	
House2	
House3	
House4	
House5	

C.5.2. Do you own any land or other real estate (0 = No1 = Yes)

C.5.3 If yes to C.5.2, what would you estimate the value of this to be in birr?

C.6 How much debt does your household have in total

ቤተሰቡ በአጠቃላይ ምን ያህል ዕዳ አለበት? (የማል ብድር፡ የቤት ብድር፡ የባንክ ብድር፡ የአራጣ ብድር))

C.7 How much savings does your household have in cash

ቤተሰቡ በአጠቃላይ ምን ያህል በጥሬ ንንዘብ የቆጠቡት ስንት ብር አለዎት (በእጅ)?

C.8 How much savings does your household have in the bank

ቤተሰቡ በአጠቃላይ በባንክ ውስጥ ምን ያህል ቁጠባ(ብር) አለው?

C.9. Does your household have the following... (Yes/No)? ቤተሰቡ ከሚከተሉት ውስጥ የትኛው አለው? (አለ/የለም)

- 1. Radio
 - ራዲዮ
- 2. Television
 - ቴሌቪዥን
- 3. Refrigerator

ፍሪጅ/ማቀዝቀዣ

- 4. Car
 - <u> መ</u>ኪና
- 5. Computer ኮምፒውተር
- 6. Tablet
 - ታብሌት
- 7. Satellite dish

ዲሽ

8. Smartphone ስማርት ፎን/ስማርት ስልክ

......በስራዎ (ስራ ከሌለ 6 ይቀሞጥ)

9. Electric mitad የኤሌክትሪክ ምጣድ

C.10 Does any member of this household have a bank account? ከቤተሰቡ አባላት የባንክ ሂሳብ ያለው አለ? 1=Yes 2=No -Change the order, before C8

C.11 Using a scale from 0 to 10, where 0 means not at all satisfied, and 10 is completely how satisfied are you with your life as a whole these days? ከ 0 ወደ 10 ደረጃ ያለው ምሰላል ያስቡ፤ 0 ማለት ምንም እርካት የሌለው ቢሆን እና 10 ደግሞ ሙሉ <u>እርካታ አለው ብለን</u> ብንወስድ አሁን ላይ በአጠቃላይ በህይወትዎ የትኛው ደረጃ ላይ ይ*ገ*ኛሉ? C.12 Enumerator: "Now follow some questions on how satisfied or dissatisfied you are with some different areas of your life. How satisfied or dissatisfied are you with. . ." አሁንበህይወትዎውስጥእርስዎምንያህልደስተኛእንደሆኑወይምደስተኛእንዳልሆኑ(ምንያህልእንደረኩ) አንዳንድጥያቄዎችንእጠይቆታለሁ፡፡ምንያህልደስተኛ ነዎት? (0 = Very dissatisfied 1 = Rather dissatisfied 2= Somewhat dissatisfied 3=Somewhat satisfied 4=Rather satisfied 5=Very satisfied 6=Not applicable) (0 = በጣም አልረካሁም 1 = ይልቁንም አልረካሁም 2= በተወሰነ ደረጃ አልረካሁም 3= በተወሰነ ደረጃ ረክቻለሁ 4= ይልቁንም ረክቻለሁ 5= በጣም ረክቻለሁ 6=አይሞለከተውም) vour health?በጤናዎ your leisure time?በእረፍት ጊዜዎ your personal economy?በግል ኢኮኖሚዎ your friends?በጓደኞችዎ your relatives?በዘሞዶችዎ the home that you live in?በሚኖሩበት ቤት the neighborhood that you live in?በሚኖሩበት ሰፈር/ሞኖሪያ ሰፈር Ethiopian society?በኢትዮጵያ ማህበረሰብ your work? (Not working=6)

C.13 Think about the people Ethiopia in general. Do you think you are richer, equally rich, or poorer than the majority of them? |____|

(1 = Richer 2 = Equally rich3 = Poorer)
ኢትዮጵያ ውስጥ ያለውን ህብረተሰብ ያስቡ። እርስዎ ከአብዛኛው *ጋ*ር ሲወዳደሩ የበለጠ ሀብታም፤ እኩል ሀብታም ወይም
ከንሕርሱ ያንስኩ ድሃ ንኝ ብለው ያስባሉ?
(1 =የበለጠ ሀብታም 2 = እኩል ሀብታም 3 = ከማህበረሰቡ ያንስኩ ድሃ)
C.14. Do you think you will be richer or poorer in 5 years from now?
1 = Richer 2 = poorer
ከአምስት አሙታት በኃላ የበለጠ ሀብታም እሆናለው ወይስ እደኸያለው ብለህ ያስባሉ?
1 = የበለጠ ሀብታም 2 = እደኸያለው

C.15. Are you richer than 5 years ago?

ከአምስት አሞታት በፊት *ጋ*ር ሲወዳደር የበለጠ ሀብታም ነዎት?

Yes Or No Option here!

C.16. If you suddenly ended up in an unforeseen situation where you have to raise 20,000 Birr would you be able to? (Y/N)

ባልታሰበ ሁኔታ ድንገተኛ ንዳይ ቢያ*ጋ*ጥምዎት እና 20,000 ብር ማግኘት ቢኖርቦት፤ ይህን ያህል ብር ማግኘት ይችላሉ? (እችላለው/አልችልም)

C.17 In the past six months, has your family had inadequate money to cope with the family expenses? (Never, Rarely, Sometimes, Always)

ባለፉት ስድስት ወራት ቤተሰብዎ የቤተሰብ ወጪዎችን ለሞሸፈን በቂ *ገ*ንዘብ አልነበራቸውም? (በፍፁም፤ አልፎ አልፎ፤ አንዳንዴ፤ ሁልጊዜ)

C.18 In the past six months, has your family delayed the payment of bills because of financial difficulty? (Never, Rarely, Sometimes, Always)

ባለፉት ስድስት ወራት ቤተሰብዎ ያለበትን ሂሳብ ባለበት የንንዘብ ችግር ምክንያት ክፍያ አዘግይቷል?(በፍፁም፤ አልፎ አልፎ፤ አንዳንዴ፤ ሁልጊዜ)

C.19 What has been the economic condition of your family in the past six months? (No financial difficulty, some financial difficulty, Considerable financial difficulty, much difficulty)

ባለፉት ስድስት ወራት ቤተሰብዎ የነበረበት የኢኮኖሚ ሁኔታ ምንድነው? (ምንም የኢኮኖሚ ችግር አልነበረም፤ የተወሰነ የኢኮኖሚ ችግር ነበር፤ በዛ ያለ የኢኮኖሚ ችግር ነበር ፤ በጣም ብዙ የኢኮኖሚ ችግር ነበር)

Section D. Attitudes and Health

D.1. Generally speaking, would you say that most people can be trusted or that you must be very careful in dealing with people? |____|

(1 = Most people can be trusted2 = Must be very careful)

በአጠቃላይ ሲታይ አብዛኛው ሰዎች እምነት ሊጣልባቸው ይችላሉ ወይስ ከሰዎች *ጋ*ር በሚያደር*ጉ*ት ግንኙነት በጣም

<mark></mark> መጠንቀቅ ይኖርቦታል?

(T -V.11)	אלשיוול אגו ווו. ב בויווו – ביוווות מיהיווישוייטו לא איז בע וויאויי	•)	
D.2.	Enumerator: "I will read some statements about men and women. Please say whether you strongly disagree, disagree, agree or strongly agree with these statements."		
(1 = Str	ongly agree 2 = Agree 3 = Disagree 4 = Strongl	ly disagree)	
	ጥያቂ ፡ "ስለ ወንድ እና ሴቶች አንዳንድ ዓረፍተ አሳቦችን አነባለሁ፡፡ በእነነ እንደሚስማሙ በጣም እስማማለሁ ፤ እስማማለሁ ፤ አልስማማም እና በ ይማለፁ፡፡"		
(1 = NA	ካም እስማማለሁ 2 = እስማማለሁ 3 = አልስማማም 4 = በ	ገጣም አልስጣጣም)	
1.	lt is okay for women to work outside of the home ሴቶች ከቤት ውጭ ቢሰሩ ችግር የለውም።	lI	
2.	lt is okay for women to earn more money than their partners ሴቶች ከትዳር	lI	
3.	A husband justified in beating his wife if she neglects the children?	II	
	አንድ ባል ሚስት ልጆችን ችላ ካለች ሚስቱን መምታት ትክክል ነው፡፡		
:	"Why, in your opinion, are there people in this country who live in Here are two opinions: Which comes closest to your view? በአ7ር ውስጥ ሰዎች በአስቸ <i>ጋ</i> ሪ ሁኔታ/በድሀነት ውስጥ ለምን ይኖራል ብለ ቀጥለው ሁለት አሳቦች አሉ፡፡ ለአንተ የሚቀርበው ሃሳብ የቱ ነው? 1. People are poor because of laziness and lack of will power ሰዎች ድሀ የሚሆኑት በስንፍና እና በፍላጎት ማነስ/እጥረት ምክንያት 2. People are poor because of an unfair society" ሰዎች ድሀ የሚሆኑት ፍትሃዊ ባልሆነ ማህበረሰብ ምክንያት ነው፡፡ "In your opinion, do most poor people in this country have a chance	ው ያስባሉ? ነው።	
	poverty (1), or is there very little chance of escaping it (2)?" በእርስዎ ሀሳብ በዚሀች አንር የሚኖሩ ድሆች ከድሀነት፡- (1) የሞውጣት ዕድል አላቸው ወይስ (2) ከዚሀ ድሀነት ለማምለጥ ዕድል የላቸውም?		
	"Please say whether you strongly agree, agree, disagree, or strongl these statements: (1 = Strongly agree 2 = Agree 3 = Disagree 4= Strongly ለባክዎ በቀጣይ ዓረፍተ ሃሳቦች <i>በጣም ሕስማማለው</i> ፤ <i>ሕስማማለው</i> ፤ <i>አል</i> በጣም አልስማማም በማለት ይመልሱ፡፡ (1 = በጣም <i>ሕ</i> ስማማለው 2 = <i>ሕ</i> ስማማለው 3 = አልስማማም 4= በጣ	disagree) ለስማማም ወይም	

D.6 In Ethiopia, the economic differences between the rich and poor are unfair.
l <u></u>
በኢትዮጵያ በሀብታምና በድሃ
D.7 In Ethiopia, the national government should aim to reduce the economic
differences
between the rich and the poor.
የኢትዮጵያ <i>ლንግ</i> ስት በሀብ <i>ታም እ</i> ና በድሃ መካከል ያለውን የኢኮኖሚ/የሀብት ልዩነት ለሙቀክ
ማቀድ አለበት።
D.8 In Ethiopia, the national government should have taxes on people owning
houses to reduce the economic differences between the rich and the poor.
የኢትዮጵያ <i>ሞንግ</i> ስት በሀብታሞችና በድሆች
ለመቀነስ የቤት
ባለቤቶች ላይ
D.9. "In your opinion, to what degree do each of the following factors currently cause
people to become poor?
(0 = To a small degree 1 = To a large degree)
በአንተ አስተያየት ከሚከተሉት ምክንያቶች ሰዎች ድሃ እንዲሆኑ በምን ያህል ደረጃ ምክንያት
ይሆናሉ?
(0 =በትንሽ ደረጃ 1 =በከፍተኛ ደረጃ)
Lack of ability of competence
የችሎታ ብቃት አለሞኖር/ማነስ
Bad luck
<u> </u>
Poor character
ጥሩ ያልሆነ ባህረ/ፀባይ
Lack of individual effort
የማለሰብ ጥረት አለሙኖር/ማነስ
Biases or discrimination in society
በህብረተሰብ ውስጥ አድሎ ወይም
Lack of equal opportunity in society
በህብረተሰብ ውስጥ እኩል ዕድል አለሞኖር
Disadvantage of the economic system
የኢኮኖሚው ስርዓት/ መዋቅር ች ግሮች
A too low education level በጣም ዝቅተኛ የትምህርት ደረጃ
Growing up in a poor family በድሃ ቤተሰብ ውስጥ ማደማ
Having poorly educated parents ያልተማሩ ወላጆች መኖር
ያልጥማሩ መላዶጥ ወሚ ር Lack of ambition
tack of ambition የትልቅ
\ I NT 7 1

D.10 Enumerator: "These questions concern how you have been feeling over the past 30 days. During the last 30 days, about how often did "		
(1 = ምንም ጊዜ 2 = ትንሽ ጊዜ 3 = አንዳንዴ 4 = አብዛኛው ጊዜ 5 = ሁልጊዜ	.)	
1. you feel tired out for no good reason? ምንም ያህል ሳይሰሩ የሞድከም ስሜት	II	
2. you feel nervous? የጦረበሽ ስሜት	lI	
3. you feel so nervous that nothing could calm you down? በጣም ከሞረበሽ የተነሳ ምንም ነገር ሊያረ <i>ጋጋ</i> ዎት ያልቻለበት ሁኔታ	II	
4. you feel hopeless? ተስፋ የሞቁረጥ ስሜት	11	
5. you feel restless or fidgety? የሞቁነጥነጥ ወይም	II	
6. you feel so restless you could not sit still? ከሞቁነጥነጥ የተነሳ አንድ ቦታ ሞቀሞጥ ያለሞቻል	II	
7. you feel depressed? የ- የመደበር/ የ- የመከፋት ስሜት	II	
8. you feel that everything was an effort? ሁሉንም ነገር (ለምሳሌ	II	
9. you feel so sad that nothing could cheer you up? በጣም ከሞከፋትዎ የተነሳ ምንም ነገር ሊያስደስትዎ ያልቻለበት ሁኔታ	II	
10. you feel worthless? ለጣንም አልጠቅምም (ዋ <i>ጋ</i> የለኝም) የሚል ስሜት	II	

D.11 Which opinion about inequality comes closest to your view?

ስለ ተበላላጭነት/ስለ እኩል አለሞሆን የትኛው ሃሳብ ከእርስዎ ሃሳብ *ጋ*ር በጣም የተቀራረበ ነው?

1. Large differences in people's incomes are acceptable to properly reward differences in talents and efforts.

በሰዎች መካከል ትልቅ የ*ኀ*ቢ ልዩነት የችሎታ እና የጥረት ልዩነትን ተ*ኀ*ቢ እውቅና ለመስጠት የመጣ በመሆ*ኑ*

ተቀባይነት አለው።

2. For a society to be fair, differences in people's standard of living should be small. ማሀበረሰብ ፍትሃዊ የሚሆነው በሰዎች ሞካከል ያለው የኦሮ ደረጃ/ሁኔታ ልዩነት ትንሽ ሊሆን ይንባል።

E1a. Ask for respondent with odd numbered ID, As we stated in the start, you will be given 50 birr in airtime that we send to your phone. You are given the possibility to donate a share of this money to Mekodonia (disabled and elderly association). If you want to donate, we will send the money to the organization. Do you want to donate any of the airtime? 1=Yes 2= No

E2a. if	yes, how much?	l birr

በመጀመሪያ እንደንለጽኩት የ50 ብር ካርድ ወደ ስልክዎ እንልካለን።ከዚህ *ገን*ዘብ ላይ ለMekodonia (ለአካል *ጉ*ዳተኞች እና ለአዛውንት እርዳታ ማሀበር) እርዳታ መስጠት እንዲችሉ እድሉ ተሰጦታል። እርዳታውን መስጠት ከፈለን ንንዘቡን አኛ ለድርጅቱ እንልካለን። ከሞባይል ካርዱ ላይ መርዳት ይፈል*ጋ*ሉ?

ሞልስዎ አዎ ከሆነ ምን ያህል ብር ይሰጣሉ?

E1b. Ask respondents with even numbered ID, As we stated in the start, you will be given 50 birr in airtime that we send to your phone. You are given the possibility to donate a share of this money to Mary Joy (an organization supporting poor people). If you want to donate, we will send the money to the organization. Do you want to donate any of the airtime? 1=Yes 2= No

E2b. if	yes,	how much?	b	irr

በምጀመሪያ እንደንለጵኩት የ50 ብር ካርድ ወደ ስልክዎ እንልካለን።ከዚህ ንንዘብ ላይ ለሜሪ ጆይ (ለድሃ የማሀበረሰቡ ክፍል ድ*ጋ*ፍ የሚሰጥ ድርጅት) እርዳታ መስጠት እንዲችሉ እድሉ ተሰጦታል። እርዳታውን መስጠት ከፈለ*ጉ ገን*ዘቡን አኛ ለድርጅቱ እንልካለን። ከሞባይል ካርዱ ላይ መርዳት ይፈል*ጋ*ሉ?

መልስዎ አዎ ከሆነ ምን ያህል ብር ይሰጣሉ?

Section F: The housing lottery

Now follows some final questions. We received your number from a list of applicants/participants in the low cost condominium housing lottery.

አሁን የሞጨረሻ ጥያቄዎችን እጠይቃለሁ። የእርስዎን ስልክ ቁጥር ከ*ጋራ* ህንጳ ቤት(ኮንዶሚኒየም) ተሳታፊዎች ዝርዝር ላይ ነው ያንኘነው።

F.1.a	Did you win the lottery?	01=yes 02=no
	የቤት እጣው ደርሶታል?	01=አዎ ደርሶኛል
		02=አልደረሰኝም
F 1.b	What was your occupation in 2005 (at time of housing registration)	
	በ 1997 ዓ.ም ምዝንባ ጊዜ ምን አይነት ስራ ይሰሩ ነበር?	
	1. Government የሙንግስት	

	1	
	2. Wage Employed (Private	
	firm) የቅጥር ስራ (የግል)	
	3. Own business የግል ስራ	
	4. NGO	
	ድርጅት ስራ	
	5. House wife የቤት እሞቤት	
	6. No job ስራ አልነበረኝም	
	7. Pension	
	8. Other (Specify) ሌላ ካለ ይገለፅ	
F1.c	Did you have any physical disability	
	at time of registration(2005)?	
	በ 1997 ዓ.ም ምዝ <i>ገ</i> ባ ጊዜ የአካል <i>ጉ</i> ዳት	
	ነበረብዎት?	
	<u></u>	
	01=yes 02=no	
F1.d1	01= አዎ ነበረብኝ 02= አልነበረብኝም	
F1.01	What was your earnings per month at the time of the registration in	
	2005?	
	በ1997 ምዝንባ ጊዜ ወርሃዊ <i>ገ</i> ቢዎ ምን	
	ያህል ነበር?	
	That is, the earnings you reported	
	on the registration form in 2005?	
	-99: Do not know	
	በ1997 ምዝንባ ጊዜ የሞሉት ወርሃዊ	
	የንቢ	
F1.d2	What was your earnings per month	
	in 2015 (i.e. three years ago)?	
F1 o1.	-99: Do not know	
F1.e1:	What was the earnings of your partner, if you had one at the time,	
	per month at the time of the	
	registration in 2005? -99:	
	Do not know77: Not applicable	
	በ1997 ምዝ7ባ ጊዜ የትዳር <i>ጓ</i> ደኛ	
	ከነበሮት፤ የትዳር <i>ጓ</i> ደኛዎ ወርሃዊ የ <i>ገ</i> ቢ	
	ም ሐን ምን ያህል ነበር?	

F1.e2	What was the earnings of your		
11.02	partner per month in 2015 (i.e.		
	three years ago), if you had one at		
	the time?		
	-99: Do not know		
	Did you have a spouse or partner		
F1.f	that you lived with at the time of		
	registration in 2005 ? (Yes = 1, No = 0)		
	1, NO = 0) በ1997 ምዝንባ ጊዜ የትዳር ጓደኛ		
	ነበርት?		
	1= አዎ ነበረኝ 0= አልነበረኝም		
F1.g	Write up if respondent is a man or		
ri.g			
	a woman. Ask if unsure. Are you a		
	man or a woman.		
	1 woman 2 man		
	የተጠያቂው ፆታ ምንድነው? (እርግጠኛ		
	ካልሆኑ ይጠይቁ።)		
	1= ሴት 2= ወንድ		
F1.h:	Do you perceive the lottery to be		
	fair and transparent?		
	Yes/No		
	የዕጣ አወጣጡ ፍትሃዊ እና ግልፅ ነው		
	·		
	ብለው ይረዳሉ?		
	1 10 2 10		
If no to	1= አዎ 2=አይ		
question F1.a,			
skip to			
question F8			
If yes to F1.a			
answer			
questions F2-			
F7 and then			
stop.			
Stop.			
F.2	Are you living in the condominium	01 = I am living in it	04 = The flat is
	that you won, or have you sold it,		still empty, but
	or rented it out?	01 =	I will move in
	ለF.1.a		
	ባሸነፉበት የ <i>ጋራ</i> ህንፃ ውስጥ እየኖሩ	02 = I am renting it out	

	ነው ወይንስ ሽጠውታል ወይስ አከራይተውታል?	02 = አከራይቼያለው 03 = I have sold it 03 = ሽጬዋለው	04 = ቤቱ አሁንም ባዶ ሲሆን በቀጣይ ሕንባበታለው 05 = The flat is empty, but I plan to rent it out. 05 =ቤቱ ባዶ ነው ላከራየው አቅጄያለው 06 = A relative is living there for free 06 = ዘሞድ በነፃ ሕየኖረበት ነው 07 = I am living in it and partly rent it out.
F2.1a	If the answer for F2 is 02 or 07 ask ,How much do you earn per month from renting out the flat? ለF.2		
	በውር ምን ያህል <i>ታገ</i> ኛለህ?		
F2.1b	Did you include the rental earnings from this flat when listing all your rental earnings before? 1 Yes, 2 No ከዚህ ቤት የሚንኘውን የኪራይ ንቢ ቅድም የኪራይ ንቢዎችን ስጠይቆ አካተውት ነበር? 1= አዎ አካትቼዋለው 2=አይ አላካተትኩትም		

F2.3	How much do you expect to earn	
	per month from renting out the	
	flat?	
	ለF.2	
	በወር ምን ያህል አ <i>ገ</i> ኛለው ብለው	
	ይጠብቃሉ?	
F2.f	Do you have a plan to move in the	
	condominium that you won?	
	ወደፊት እርስዎ ባሸነፉት ኮንዶሚኒየም	
	ቤት ውስጥ የመማበት/የመኖር እቅድ	
	አሎት?	
	\restarted	
F.3m	If you have not moved yet , when	
	do you plan to move in to your	
	own condo? (Month)	
	ለF.2	
	እስከ አሁን ድረስ ካልንቡበት ሞ ቼ	
	ይ ንባሉ? (ወር)	
	27 m (42)	
F3.y	If you have not moved yet , when	
	do you plan to move in to your	
	own condo? (Year)	
	ለF.2	
	እስከ አሁን ድረስ ካልንቡበት ሞቼ	
	ይ <i>ገ</i> ባሉ? (አ ሞት)	
	` '	
F4	If not moved to your flat/condo,	1. Cannot afford
	why have you not moved into your	ውድ በመሆኑ 2. Too far from work
	condo/flat?	Place
	ለF.2	ለስራ ሩቅ
	እስከ አሁን ድረስ ካል <i>ገ</i> ቡበት፤ ለምን?	በሞሆኑ
		3. No adequate
		transport system from my work
		place
		ከስራ ቦታ በቂ የሆነ
		ትራንስፖርት
		ባለሙኖሩ 4 Too for from
		Too far from community
	l .	community

		ከማህበረሰቡ ስለሚርቅ 5. Not attractive ቤቱ ሳቢ/ቆንጆ ባለሙሆኑ 6. Lack of basic infrastructure such as water and electricity እንደ ውሃ እና ሙብራት ያሉ ሙሰረተ ልማቶች ያለሙሟላት 7. Never interested in moving የሙማባት ፍላጎት የለኝም
F5	IF 03 ON E.2, For how much did you sell it? ለF.2 ሞልስዎ 03 ከሆነ፤ ቤቱን በምን ያህል ሸጡት?	
F6	IF 02 ON E.2, Do you plan to move in after you have rented it out? ለF.2	01=yes 02=no 01=አዎ አለኝ 02=የለኝም
F7a	If you have not sold the house/flat/condo, how much do you think you would get for it if you were to sell it? ለF.2 ሞልስዎ 01, 02, 04, 05 or 06 ከሆነ፤ ቤቶን ካልሸጡት፤ ብሸጠው ምን ያህል ብር ያወጣል ብለው ያስባሉ?	
F7b	Did you include this value when we asked you about all your houses before? 1 Yes, 2 No ይህ የነንሩን የቤት ዋ <i>ጋ</i> ቅድም ስለማል ቤትዎ ስንጠይቆት አካተውታል?	

1= አዎ አካትቼዋለው 2=አይ	
አላካተትኩትም	
9.	

F.8. How likely on a scale from 1 to 10, where 1 is extremely unlikely and 10 is extremely likely, do you think it is that you will win the lottery in the future?

[1-10]

ከ 1 ወደ 10 ባለው ደረጃ ፤ 1 ማለት የሞሆን ዕድሉ በጣም ጠባብ ማለት ሲሆን 10 ደግሞ ማለት የሞሆን ዕድሉ በጣም ሰፊ ነው ብለን ብናስብ፤ ወደፊት የቤት ዕጣ አሸንፋለው ብለው በየትኛው ደረጃ ያስባሉ?F.9. How much do you think a flat in the lottery is worth if you were to win it and then sell it?[XX Birr]

የተሞዘንቡት ቤት/እጣ የሚወጣው ቤት ቢደርስዎት እና ቢሸጡት ምን ያህል ዋ*ጋ* አለው ብለው ያስባሉ?

F.10. Do you know people that have won?

የቤት እጣ የደረሰው ሰው ታውቃለህ?

No

አላውቅም

Yes, partner

አዎ፤ የትዳር ጓደኛ

Yes, family member

አዎ፤ የቤተሰብ አባል

Yes, relative

አዎ፤ ዘሞድ

Yes, friend.

አዎ፤ ጓደኛ

Yes, other.

አዎ፤ ሌላ

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- **02/20** January, Thomas Buser, **Alexander Cappelen**, Uri Gneezy, Moshe Hoffman and **Bertil Tungodden**. "Competitiveness, gender and handedness: a large-sample intercultural study"
- **03/20** February, **Patrick Bennett**, Chiara Ravetti and Po Yin Wong. "Losing in a Boom: Long-term Consequences of a Local Economic Shock for Female Labour Market Outcomes"
- **04/20** April, **Øivind A. Nilsen**. "The Labor Market in Norway: 2000-2018"
- **05/20** April, **Simen A. Ulsaker**. "Exclusionary contracts and incentives to innovate"
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NORGES HANDELSHØYSKOLE

Norwegian School of Economics

Helleveien 30 NO-5045 Bergen Norway

T +47 55 95 90 00 E nhh.postmottak@nhh.no W www.nhh.no